Reference Documents for the General Meeting of Shareholders

Proposal No. 1: Appropriation of Surplus

The Company regards the distribution of profit to shareholders as the important issue. With this basic policy, the Company will carry out stable payment of dividends taking into consideration reinforcement of corporate structure, development of future business, the Company's performance, and capital balancing.

In consideration of the Company's performance in this fiscal year and future business environment, the Company would like to set the term-end dividend as follows.

1. Type of dividends

Cash

- 2. Matter related to distribution of property dividends and the total amount ¥80 per share of common shares of the Company Total amount: ¥ 6,781,421,600
- **3.** Effective date of the appropriation of surplus June 21, 2019

Proposal No. 2: Election of Seven (7) Directors (excluding those who are Members of the Supervisory Committee)

The terms of office of all seven (7) Directors (excluding those who are Members of the Supervisory Committee; the same applies hereafter in this proposal) will expire at the close of this General Meeting of Shareholders. Therefore, it is proposed that seven (7) Directors be elected.

This proposal was passed through the deliberation process of the Nomination and Remuneration Advisory Committee, which includes two (2) Independent Outside Directors, and was decided on by the Board of Directors. The Company has received a report from the Supervisory Committee stating that the candidates and the procedure for the election were appropriate.

The candidates for Directors are as follows.

Candidate No.	Name	Current Status and Assignment at the Company	
1	Keizo Morikawa	Chairman, Representative Director	Reappointment
2	Hiroshi Kiriyama	President, Representative Director, Chief Executive Officer	Reappointment
3	Masayoshi Noji	Director, Senior Executive Officer Responsible for Business Development Dept., Business Portfolio Management Dept., CSR Management Dept., and Legal and General Affairs Dept.	Reappointment
4	Yasuhiro Suzuki	Director, Senior Executive Officer Responsible for Corporate Planning Dept., Human Resource Dept., and IT system Dept.	Reappointment
5	Takayuki Uematsu	Director, Senior Executive Officer Responsible for Corporate Communication Dept., Accounting Dept., and Finance Dept.	Reappointment
6	Musabbeh Al Kaabi	Outside Director	Reappointment Outside
7	Khalifa Al Suwaidi	Outside Director	Reappointment Outside

1 Keiz	o Morikawa	Reappointmen	ıt	January 29, 1948
Career Summ	ary and Status	<u> </u>	Status o Position	f Significant Concurrent (s)
April 1971 June 2000 June 2002 June 2004 June 2006 June 2008 June 2010	Joined Daikyo Oil Co., Ltd Director, COSMO OIL CC Managing Director Senior Managing Director Representative Senior Man Representative Director, Ex President Representative Director, Ex President	D., LTD. aging Director accutive Vice	None	
June 2012 October 2015	President, Representative E Executive Officer President, Representative E Executive Officer of the Co	Director, Chief		
une 2017	Chairman, Representative I position)	Director (current		
Reasons for hoosing the person as andidate	Keizo Morikawa has led ma assumed the office of Chain of Directors, and worked to proposes Keizo Morikawa r	man, Representat boost corporate v	ive Director alue of the	or in 2017 and has served a Group. In light of these ex

2	Hiro	shi Kiriyama	Reappointme	nt	June 20, 1955	
Career	Career Summary and Status		Status o Position	f Significant Concurrent (s)	PP	
April 19 June 20 October June 20 June 20	913 r 2015 916	Joined Daikyo Oil Co., Ltd Director, Senior Executive COSMO OIL CO., LTD. Director, Senior Managing Officer of the Company Representative Director, Ex President President, Representative D Executive Officer (current p	Officer, Executive recutive Vice Director, Chief	None		Number of Shares of the Company Held: 23,600 shares Record of attendance to Board of Directors Meetings:
choosin person	Reasons for choosing the person as candidate9/9Hiroshi Kiriyama has been responsible for the Corporate Planning Dept. for a long time, and he is deeply versed in domestic and international energy business. Also, he possesses abundant expertise and experience regarding overall corporate management. In addition, he has shouldered management of the Group as President, Representative Director since 2017, and currently, he is exercising leadership towards achieving the Sixth Consolidated Medium-Term Management Plan, under the slogan of "Oil & New." In light of these experience, the Company proposes Hiroshi Kiriyama maintain his position as Director.					

3 Mas	ayoshi Noji	Reappointmen	ıt	March 22, 1962	
Career Summ	nary and Status		Assignm	nent at the Company	(20)
April 1984 May 2013	Joined The Industrial Bank Limited (currently Mizuho Joined COSMO OIL CO., Assistant General Manager Development Dept.	Bank, Ltd.) LTD.	Business Dept. CSR Ma	s Development Dept. s Portfolio Management anagement Dept. d General Affairs Dept.	
June 2014	General Manager, Power & Gas Business Dept.			f Significant Concurrent	Number of Shares of the Company Held:
July 2014	Executive Officer, General Power & Gas Business De	Executive Officer, General Manager, Power & Gas Business Dept.			9,300 shares
June 2015	Executive Officer, General Manager, Power Dept.				Record of attendance to Board of Directors Meetings:
October 2015	Executive Officer, General Power Dept. of the Compar				8/8
April 2016	Executive Officer, General Business Portfolio Manage	0,			
June 2016	Senior Executive Officer, C Manager, Business Portfoli Dept.				
April 2018	Senior Executive Officer				
June 2018	Director, Senior Executive position)	Officer (current			
Reasons for choosing the person as candidate	After many years with Mizuho Bank, Masayoshi Noji joined COSMO OIL CO., LTD. in 2013, and assumed the office of Executive Officer in 2014. He has since contributed in the promotion of the company's wind power generation business and the administration of the Group companies, and, since 2018, he has contributed to improving corporate value as Director, Senior Executive Officer. In light of these experience, the Company believes him to be an appropriate person for management of the Group, and thus proposes his election as Director.				

4 Yası	uhiro Suzuki	Reappointmen	nt	October 14, 1961	
Career Summary and Status		Assignment at the Company		36	
April 1985 June 2013 June 2015 October 2015 June 2016	Joined Daikyo Oil Co., Ltd General Manager, Human I COSMO OIL CO., LTD. General Manager, Human I General Affairs Dept. General Affairs Dept. of the Executive Officer, General Human Resource and General Dept.	Resource Dept., Resource and Resource and Company Manager,	Human I IT system Status o Position Director	f Significant Concurrent	Number of Shares of the Company Held: 6,700 shares Record of attendance to Board of Directors
April 2017 April 2018	Executive Officer, General Corporate Planning Dept. Senior Executive Officer	Manager,			Meetings: 8/8
June 2018	Director, Senior Executive position)	Officer (current			
Reasons for choosing the person as candidate Yasuhiro Suzuki has been engaged in the departments of sales and administration such as human resources and corporate planning since he joined Daikyo Oil Co., Ltd., and he is familiar with the general operations of the Company. Since 2018, he has continued to serve the Company primarily in the departments of administration as Director, Senior Executive Officer. In light of these experience, the Company believes him to be an appropriate person for management of the Group, and thus proposes his election as Director.					

5 Tak	ayuki Uematsu	Reappointment		December 13, 1962	-
Career Summary and Status		Assignn	nent at the Company		
November 199 June 2014 June 2015 October 2015 June 2016 April 2018 June 2018	 92 Joined COSMO OIL CO., L2 Assistant General Manager, A and Finance Dept. General Manager, Finance D General Manager, Finance D Company Executive Officer, General M Finance Dept. Senior Executive Officer Director, Senior Executive O position) 	Accounting Pept. Pept. of the Manager,	Account Finance	f Significant Concurrent	Number of Shares of the Company Held: 6,500 shares Record of attendance to Board of Directors Meetings: 8/8
Reasons for choosing the person as candidate Takayuki Uematsu has been engaged in the departments of finance and accounting almost entirely throughout his career since he joined COSMO OIL CO., LTD., and he fully knows the financial and accounting condition of the Company. Since 2018, he has continued to serve the Company primarily in the same fields as Director, Senior Executive Officer, and he is pouring efforts into improving the Company's financial condition, which is one of the important issues established in the Sixth Consolidated Medium-Term Management Plan. The Company thus believes him to be an appropriate person for management of the Group, and proposes his election as Director.					

6 I	Musabbeh Al Kaabi	Reappointmen Outside	ıt	September 27, 1971	
Career Su	ummary and Status		Status o Position	f Significant Concurrent (s)	
October 1 July 2007 October 2	(ADNOC) Manager, Exploration & Pr	roduction	Petroleu	ecutive Officer, m and Petrochemicals, la Investment Company	
December February 2 June 2017	Petrochemicals, Mubadala Company (current position	Investment)			Number of Shares of the Company Held: 0 shares Record of attendance to Board of Directors Meetings: 7/9
Reasons for choosing the person as candidate Musabbeh Al Kaabi was engaged in the Oil Exploration and Production Business at the Abu Dhabi Nationa Oil Company, and has experience serving as an officer at many corporations in the energy industry outside of Japan. The Company believes him capable of properly executing the duties of an Outside Director with his international viewpoint regarding the petroleum industry, and thus proposes his election as Outside Director.					energy industry outside n Outside Director with

7 Kh	alifa Al Suwaidi	Reappointmer Outside	nt	January 16, 1977	
Career Sum	nary and Status		Status o Position	f Significant Concurrent (s)	
September 20 October 2008 October 2010 February 2010 March 2017	& Support Unit, Abu Dhal Chemical Company Deputy CEO, ChemaWEy	porate Planning pi National vaat ng & .Investment	Petroche	ve Director, Refining & emicals, Mubadala ent Company	Number of Shares of the Company Held: 0 shares
June 2017	Outside Director of the Co position)	·			Record of attendance to Board of Directors Meetings: 8/9
Reasons for choosing the person as candidate Khalifa Al Suwaidi has worked at ChemaWEyaat for many years and possesses abundant knowledge and management experience regarding petrochemicals. The Company believes that he will provide proper oversight of management as an Outside Director, and thus proposes his election as Outside Director.					
Notes) 1. No s	special interests exist between t	the Company and	any of the	candidates.	

2. Musabbeh Al Kaabi and Khalifa Al Suwaidi are the candidates for Outside Directors. They are currently the Outside Directors and the terms of office of them will be two (2) years at conclusion of this Meeting.

- 3. As Masayoshi Noji, Yasuhiro Suzuki and Takayuki Uematsu were elected at the 3rd Ordinary General Meeting of Shareholders held on June 21, 2018, the record of attendance to Board of Directors meetings is different from that of the other candidates for Directors.
- 4. Musabbeh Al Kaabi served for Abu Dhabi National Oil Company (ADNOC) and ADNOC is the Company's specified related operator.
- 5. The Company has entered into agreements with Musabbeh Al Kaabi and Khalifa Al Suwaidi to limit the liability provided for in Article 423, Paragraph 1 of the Companies Act, pursuant to the provisions of Article 427, Paragraph 1 of the said act. The maximum amount of the liability for damages is the minimum liability amount as provided for in Article 425, Paragraph 1 of the said act. If the reappointment of Musabbeh Al Kaabi and Khalifa Al Suwaidi is approved, the Company plans to renew the agreements.

Proposal No. 3: Election of Two (2) Directors who are Members of the Supervisory Committee

Sakae Kanno and Teruo Miyamoto, two (2) Directors who are Members of the Supervisory Committee, will expire at the close of this General Meeting of Shareholders. Therefore, it is proposed that two (2) Directors who are Members of the Supervisory Committee be elected.

The proposal at the Meeting had already been agreed upon by the Supervisory Committee.

The candidates for Directors who are Members of the Supervisory Committee are as follows.

1 Saka	e Kanno	Reappointmer Outside	nt	June 18, 1947	Card
Career Summ	Career Summary and Status		Status o Position	f Significant Concurrent (s)	-
April 1971 June 2007 June 2011 June 2013	Joined The Kansai Electric Executive Vice President ar Audit & Supervisory Board Audit & Supervisory Board	nd Director I Member	None		The second secon
October 2015	COSMO OIL CO., LTD. Outside Director (Member Supervisory Committee) of (current position)	of the			Number of Shares of the Company Held: 0 shares Record of attendance to Board of Directors Meetings: 9/9
Reasons for choosing the person as candidate Sakae Kanno has experience as a director and audit & supervisory board member at The Kansai Electric Power Co., Inc. He has served as an Audit & Supervisory Board Member of COSMO OIL CO., LTD. since 2013, and as an Outside Director who is a Member of the Supervisory Committee of the Company since 2015. The Company believes him capable of executing his duties properly and from a broad viewpoint unbound by the industry the Company belongs to, and thus proposes his reelection as Outside Director who is a Member of the Supervisory Committee.					

2 Yasu	ıko Takayama	New appointn Outside	nent	March 8, 1958	and the second sec
Career Summ	ary and Status		Status o Position	of Significant Concurrent n(s)	00
April 1980 April 2009 April 2010	Joined Shiseido Co., Ltd General Manager, Social A Consumer Relations Depar General Manager, Corporat Responsibility Department	tment te Social	Ltd. Outside Board M Corpora		
June 2011 June 2015	Full-time Audit & Supervis Member Advisor Outside Director, The Chib (current position) Outside Director, Nippon S (scheduled to retire from th June 27, 2019)	& Supervisory Board or, The Chiba Bank, Ltd. n) or, Nippon Soda Co., Ltd.		Audit & Supervisory Aember, Yokogawa Corporation	Number of Shares of the Company Held: 0 shares
June 2016	Outside Audit & Superviso Member, Mitsubishi Corpo position)				
June 2017	Outside Audit & Superviso Member, Yokogawa Electr (current position)				
Reasons for choosing the person as candidateYasuko Takayama's career history includes serving as General Manager of the Consumer Information Center, General Manager of the Corporate Social Responsibility Department and other positions of Shiseido Co., Ltd. after joining the company, as well as being appointed Audit & Supervisory Board Member and Advisor of the same company. Since then, she has also served as Outside Director and Outside Audit & Supervisory Board Member for several listed companies. The Company believes her capable of providing beneficial opinions and instruction regarding the business activities of the Company by capitalizing on this experience, and thus proposes her election as Outside Director who is a Member of the Supervisory Committee.					

(Notes) 1. No special interests exist between the Company and any of the candidates.

2. Sakae Kanno and Yasuko Takayama are the candidates for Outside Directors.

- 3. Pursuant to the provisions of Article 427, Paragraph 1 of the Companies Act, the Company has entered into agreements with Sakae Kanno to limit the liability for damages under Article 423, Paragraph 1 of the said act. The limitation of the liability for damages under the relevant agreement is the minimum liability amount set forth in Article 425, Paragraph 1 of the Companies Act. If the reappointment of Sakae Kanno is approved, the Company plans to renew the agreements. Also, if Yasuko Takayama is appointed, the Company plans to enter into a similar agreement with her to limit liability.
- 4. The Company has notified Sakae Kanno as Independent Directors to the Tokyo Stock Exchange. If Sakae Kanno is appointed as Outside Director who is a Member of the Supervisory Committee of the Company, the Company plans to reelect him as Independent Director. Also, if Yasuko Takayama is appointed as Outside Director who is a Member of the Supervisory Committee of the Company plans to elect her as Independent Director.
- 5. Sakae Kanno is currently the Outside Director who is a Member of the Supervisory Committee and the terms of office of them will be three (3) years and nine (9) months at conclusion of this Meeting.

Proposal No. 4: Election of One (1) Substitute Director who is a Member of the Supervisory Committee

The effective term of Soichi Yukawa's appointment as Substitute Director who is a Member of the Supervisory Committee expires at the opening of this General Meeting of Shareholders. Therefore, in order to prepare for cases where there is a vacancy which results in a shortfall in the number of Directors who are Members of the Supervisory Committee provided in laws and regulations, the Company requests the election of one (1) Substitute Director who is a Member of the Supervisory Committee in advance.

The Company requests the election of Soichi Yukawa as a substitute for Outside Director who is a Member of the Supervisory Committee. A resolution for the election of Substitute Directors who are Members of the Supervisory Committee, only before the Substitute Directors who are Members of the Supervisory Committee.

The proposal at the Meeting had already been agreed upon by the Supervisory Committee.

The candidate for Substitute Director who is a Member of the Supervisory Committee is as follows.

Soichi Yuka	awa Outside			April 20, 1949	
Career Summ	ary and Status		Status of Significant Concurrent Position(s)		
April 1972	Joined Tateisi Ele OMRON Corpor	ctronics Co. (currently ation)	None		B
June 1999	Managing Execut Corporation	tive Officer, OMRON			A P
June 2001	Chairman Omron Management Center of Europe Chairman Omron Management Center of America				Number of Shares of the Company Held: 100 shares
June 2003	Senior Managing OMRON Corpor Company Preside Components Bus	ent, Electronic			
June 2009		ory Board Member, ation (retired June, 2013)			
Reasons for choosing the person as candidate	Soichi Yukawa makes use of his experience gained as an Executive Officer and an Audit & Supervisory Board Member at OMRON Corporation, and possesses broad knowledge that differs from what is common in the industries the Company operates in. Accordingly, the Company judges that it is appropriate to propose Soichi Yukawa maintain his position as Substitute Outside Director who is a Member of the Supervisory				

(Notes) 1. No special interests exist between the Company and Soichi Yukawa.

2. If the appointment of Soichi Yukawa is approved and he assumes the office of Outside Director who is a Member of the Supervisory Committee, pursuant to the provisions of Article 427, Paragraph 1 of the Companies Act, the Company plans to enter into an agreement with him to limit the liability for damages under Article 423, Paragraph 1 of the said act. The limitation of the liability for damages under the relevant agreement is the minimum liability amount set forth in Article 425, Paragraph 1 of the Companies Act.

3. If Soichi Yukawa assumes the office of the Company's Outside Director, the Company plans to notify the Tokyo Stock Exchange that Soichi Yukawa is Independent Director as stipulated in the regulations of the exchange.