### (Attached Documents) BUSINESS REPORT (From April 1, 2018 to March 31, 2019)

### 1. Business Overview

### (1) Principal Business Lines (as of March 31, 2019)

The principal businesses of the Group are the Oil Exploration and Production Business, including exploration and production of crude oil, etc.; the Petroleum Business, including imports and exports, refining, storage and sales of crude oil and petroleum products; and the Petrochemical Business, including manufacture and sales of petrochemical products and other businesses such as wind power, construction of oil-related facilities, and sales of communications equipment, etc.

The business segments and core business companies, and major group companies are as follows.

|   |  | o Energy Holdings Co., L<br>Pure holding company)                         | td.         |                                       |   |
|---|--|---|-------------|---------------------------------------|---|
|   |  |   |             |                                       |   |
| Business<br>Segments                          | Cosmo Energy Exploration &<br>Production Co., Ltd.   | Cosmo Oil Co., Ltd.   | Cosmo Oil N | farketing Co., Ltd.                   |   |
| Oil Exploration<br>and Production<br>Business | 0  |   |             |                                       |   |
| (major group<br>companies)                    | Abu Dhabi Oil Co., Ltd.<br>Qatar Petroleum Development Co.,<br>Ltd.<br>United Petroleum Development<br>Co., Ltd. |   |             |                                       |   |
| Petroleum<br>Business                         |  | 0   |             | 0                                     | 0   |
| (major group<br>companies)                    |  | COSMO OIL INTERNATIONAL<br>PTE. LTD.<br>Cosmo Oil Lubricants Co., Ltd.    |             | il Sales Co., Ltd.<br>rgy Corporation | Gyxis Corporation   |
| Petrochemical<br>Business                     |  | 0   |             |                                       | 0   |
| (major group<br>companies)                    |  | Cosmo Matsuyama Oil Co., Ltd.<br>Hyundai Cosmo Petrochemical<br>Co., Ltd. |             |                                       | Maruzen Petrochemical Co., Ltd.   |
| Other   |  |   |             |                                       | 0   |
| (major group companies)                       |  |   |             |                                       | Eco Power Co., Ltd.<br>Cosmo Engineering Co., Ltd.<br>Cosmo Trade & Service Co., Ltd. |

On July 1, 2019, Eco Power Co., Ltd. will be changing its legal name to Cosmo Eco Power Co., Ltd.

### (2) Review of Operations of the Group

### **Business Environment**

During the fiscal year under review, the Japanese economy continued to show a gradual recovery, including high levels of corporate profits, increase in capital investments, as well as a continued pickup in consumer spending due to recovery in the employment and income environment.

With respect to crude oil prices, the price for Dubai crude oil began the fiscal year in the \$66 per barrel range, then climbed to the \$84 per barrel range spurred by uncertainties including concerns for tighter demands reflecting the decrease in Iranian crude oil supply in response to U.S. Trump administration's economic sanctions against Iran, but was followed by a sharp drop to the \$49 per barrel range triggered by such factors as being granted partial exemptions from the sanction in November. Subsequently, crude oil prices ended the fiscal year in the \$67 per barrel range due to production cuts of crude oil in OPEC and other countries.

As for exchange rates, the Japanese yen started the fiscal year at the  $\pm 106$  per dollar level, and hovered between around  $\pm 109$  and  $\pm 114$  per dollar in response to the U.S. federal funds rate hike and other factors. Although the yen briefly became stronger in fear of a global recession, the yen ended the fiscal year at the  $\pm 110$  per dollar level.

Domestic demand for petroleum products continues a declining trend, and although demand for diesel fuel was on a par with the previous year, demand for gasoline, kerosene and heavy fuel oil decreased, respectively. As a result, overall demand for fuel oil was lower than the previous fiscal year.

As for petrochemical products, the market conditions remained stable supported by a strong growth of demand in the Asian area. However, a trend of weakening prices was observed for some products.

In this business environment, the Cosmo Energy Group launched initiatives based on its Sixth Consolidated Medium-Term Management Plan which started in the fiscal year under review under the slogan of "Oil & New." The Group will bolster the profitability of its core oil exploration and production business and petroleum business to solidify the financial base, as well as expand the business portfolio by aggressively investing in the renewable energy business and improving competitiveness in the petrochemical business, with a view to changes in the business environment over the long term.

In the fiscal year under review, net sales was ¥2,770.4 billion, up 9.8% from the previous year, mainly due to the rise in crude oil prices in the petroleum business, and the rise in crude oil sales prices and increased crude oil sales volume in the oil exploration and production business. In addition, operating profit was ¥94.7 billion, down 15.4% from the previous year, and ordinary profit was ¥96.7 billion, down 17.3% from the previous year.

Main factors for these decreases are due to the impact of inventory evaluation resulting from the fluctuation in crude oil prices in the petroleum business, and the periodic maintenance in the petrochemical business, despite the increase in the sales volume in the oil exploration and production business.

Profit attributable to owners of parent was ¥53.1 billion, down 27.0%, due mainly to the implementation of revisions to the recoverability of deferred tax assets in the fiscal year under review, despite the above-mentioned profit-diminishing factors.

The business segment information is as follows.

| Business Segment | Information   |                       |                           |        | (.          | Villions of yen) |
|------------------|---|-----------------------|---------------------------|--------|-------------|------------------|
|                  | Oil<br>Exploration<br>and<br>Production<br>Business | Petroleum<br>Business | Petrochemical<br>Business | Other  | Adjustments | Consolidated     |
| Net Sales        | 111,734   | 2,526,882             | 458,634                   | 60,249 | -387,135    | 2,770,365        |
| Segment Profit   | 56,900  | 14,176                | 15,344                    | 6,136  | 4,096       | 96,654           |

### [Business Segment Information]

### **Oil Exploration and Production Business**

In the oil exploration and production business, a source of consistent profits among the Group's business portfolio and the business field, we took aggressive action toward stable and safe operations in the existing oil fields and acquisition of new oil field concessions as well as extension thereof with the Middle East mainly including the Emirate of Abu Dhabi, a member of the United Arab Emirates, and the State of Qatar with which the Group has built up a trusting relationship for years as a core area.

The Cosmo Energy Group boasts the largest crude oil production volume of any Japanese company functioning as an operator in the Middle East, and Abu Dhabi Oil Co., Ltd., Qatar Petroleum Development Co., Ltd. and United Petroleum Development Co., Ltd. continued to maintain stable and safe operations.

Abu Dhabi Oil Co., Ltd. has continued to produce stably at the Hail Oil Field since commencing commercial production in November 2017, followed by full production starting in January 2018. The Hail Oil Field was acquired additionally as a new oil field upon the extension of concessions for the three existing oil fields (the Mubarraz, Umm Al Anbar, and Neewat Al Ghalan fields). The field is located near on-stream oil fields, allowing existing facilities to be utilized to the maximum extent possible, thereby enabling the reduction of per unit operating costs.

We also held a commemoration ceremony in December to celebrate the 50th anniversary of Abu Dhabi Oil Co., Ltd. and the commencement of commercial production at the Hail Oil Field. Since its founding in 1968, Abu Dhabi Oil has accumulated a track record of operations over half a century and trust in our environmental and production technologies. We deeply appreciate the support received from our stakeholders in the United Arab Emirates and Japan, and going forward, the Group will strive to remain a friendly and reliable partner of the Emirate of Abu Dhabi.

Qatar Petroleum Development Co., Ltd. has been able to produce crude oil with greater stability as a result of technological improvements in electric submersible pumps (ESPs).

As a result of the above, net sales in the oil exploration and production business was ¥111.7 billion, up 98.3% from the previous year, and segment profit (ordinary profit) was ¥56.9 billion.

### **Petroleum Business**

### Firming the safe and stable operation system

With regard to the safety management systems of our refineries, we launched the Operations Management System (OMS) (Note), an integrated system of Cosmo Oil Co., Ltd., in January 2016. Since then, we have also implemented stricter safety measures than those required by laws and regulations, aiming to achieve safe operations and a stable supply at a level higher than the global standard.

(Note) OMS (Operations Management System): System to achieve safe operations and stable supply at a much higher level by promoting continuous improvement based on the check and assessment of viability and effectiveness of operation systems.

### **Initiatives for improving of profitability**

In the sophistication business utilizing the pipelines linking our Chiba Refinery and the Chiba Refinery of JXTG Nippon Oil & Energy Corporation, we began mutual adaptability between products and semi-finished products starting in July. We will make maximum use of pipelines to maximize synergies.

Concerning the Yokkaichi Refinery, based on a business alliance with Yokkaichi Refinery of Showa Yokkaichi Sekiyu Co., Ltd., we are working on enhancing competitiveness through the optimization of facilities. Specifically, by receiving supplies of products and semi-finished products, the refinery strengthens its competitiveness by producing high value-added products by effectively utilizing secondary equipment as well as ensures continued stable supply. We will also explore possibilities for a broader alignment including product tanks and other off-site facilities.

Also, through the cooperation activities carried out by Japan Cooperation Center Petroleum (JCCP) and other activities, we have sent employees to refineries in 9 countries around the world, and have proactively helped overseas petroleum companies solve their problems and develop their personnel.

In addition, Cosmo Oil Lubricants Co., Ltd. (CLC), jointly with a U.S. lubricant manufacturer, built a system to supply lubricants that are highly competitive in the U.S. and contributed to expanding our OEM business. Furthermore, in January, CLC signed a Memorandum of Understanding on alliance in lubricants business with CEPSA COMERCIAL PETRÓLEO, S.A.U., a subsidiary of Spanish integrated energy company Compañía Española de Petróleos, S.A.U. (CEPSA). The companies will share CLC's formulation technology and CEPSA's manufacturing and marketing network in Europe in an aim to build a system for manufacturing and selling lubricants in Europe, jointly procuring law materials and implementing original equipment manufacturing.

### Strengthening the vehicle life business

In the vehicle life business, we continued implementing measures under our "Cosmo B-cle Vision," aiming to further actively transform our business model from petroleum distribution to one in which we provide car life value which offers our customers total car life solutions. We positioned responding to changes in profit structure as our growth strategy, and targeting the entire vehicle life market, enhanced our initiatives to offer new values.

Firstly, the "Cosmo My Car Lease" initiative has gained acceptance of many customers for providing opportunities to enjoy car life easily, freely and lightly. As a result, vehicles sales business exceeded an accumulated total of 50,000 vehicle lease contracts by the end of June. The "Car Consultation Desk B-cle Shop," which is a business model of vehicle sales to provide one-stop services for diversified car life, increased its number to 202 stores nationwide.

Next, as an initiative to acquire new customers, in addition to the introduction of Aeon's common point "WAON POINT" service at Cosmo service stations, we began accepting the "Rakuten Point Card" in October to enhance the convenience for our customers.

In January, we launched the sales of "Cosmo My Car Lease Menkuru Package" in collaboration with driving schools, which is a new packaged product combining driver training and car lease. By providing a one-stop service from obtaining a driver's license through the expiration of the term of car lease, it aims to allow people, who may be feeling troubled or anxious when getting their driver's license, to begin their car life easily and comfortably with a good sense of image of owning a car.

Furthermore, in the same month, we signed a Basic Business Alliance Agreement with Homenet Cars Co., Ltd. to

consider joint development of a car sharing business and lease sales system. In addition, we collaborate with Car7 Development.CO.,LTD. to enhance the function to purchase vehicles at Cosmo service stations.

As a result of the above, net sales in the petroleum business were  $\pm 2,526.9$  billion, up 10.2% from the previous year, and segment profit (ordinary profit) was  $\pm 14.2$  billion.

### **Petrochemical Business**

As for Maruzen Petrochemical Co., Ltd. (MPC), while both production volume and sales volume decreased from the previous year due to periodic maintenance of some equipment, the market conditions for its products declined due to such factors as concerns for the U.S.-China trade friction and impacts of additional construction of plants using U.S. shale gas, causing results to a severe business environment.

As for the joint business of hydrogenated polymer resins by the Company, MPC and Arakawa Chemical Industries, Ltd., we are taking initiatives towards the completion of the facility by the end of 2020. With the integrated management of MPC's Chiba Plant and the Chiba Refinery, these initiatives aim to bolster the competitiveness of the entire complex in the petrochemical business. Chiba Arkon Production Limited, the new company established for the joint business, will manufacture and sell highly value-added hydrogenated polymer resins using distillates generated as by-products from MPC's ethylene plants. The anticipated production capacity is 20,000 tons per year, which will make it one of Japan's largest production facilities.

As for Hyundai Cosmo Petrochemical Co., Ltd. (HCP), a joint venture between Hyundai Oilbank Co., Ltd. of South Korea and Cosmo Oil Co., Ltd., each company in the Group consistently supplied mixed xylene. As a result, HCP's paraxylene production facilities operated at high levels throughout the year, contributing to the increase in the Group's revenues.

As a result of the above, net sales in the petrochemical business were 458.6 billion on a par with the previous year, and segment profit (ordinary profit) was 15.3 billion.

### Other

### **Renewable energy business**

In the business of wind-power generation, Eco Power Co., Ltd. has continued steady operation of wind power generation facilities (the overall power generation output: 227,000 kW). This has resulted in revenue gains over nine consecutive years and income exceeding the previous year. Starting in March, as a new initiative, we began supplying electricity generated at Iwata Wind Farm as locally produced power source to "Iwata Zero-Emi Denki," a new electricity plan to supply electricity to local municipalities and companies. Concerning the development of new wind power generation facilities, progress was made on the construction of the Himekami Wind Park (Iwate Prefecture), the Watarai Wind Farm (Second Phase) (Mie Prefecture), and the Chuki Wind Farm (Wakayama Prefecture), aiming for the start of operations. As for offshore wind power operations, we have been taking part in business feasibility studies at the Port of Akita and the Port of Noshiro in Akita Prefecture, and conducted explanatory meetings to the members of communities on impacts to the environment and pursued other initiatives in an aim for full-scale entry.

In the mega solar business, CSD Solar G.K., established as a joint venture with Showa Shell Sekiyu K.K. and the Development Bank of Japan Inc., steadily continued operations of solar power plants at eight sites nationwide.

### Other

We endeavored to boost profitability in other businesses, such as sales of communications equipment and materials, and construction and maintenance of oil-related facilities.

As a result of the above, net sales in the other business was ¥60.2 billion, up 20.6% from the previous year, and segment profit (ordinary profit) was ¥6.1 billion.

### **Strengthening Group Management Foundation**

The Cosmo Energy Group remains committed to managing operations as a socially responsible corporation that earns the trust of its stakeholders such as customers, shareholders and members of communities, and lives up to their expectations. We set the promotion of socially responsible management under "Strengthen Group management foundation," which is one of the four key initiatives of the Sixth Consolidated Medium-Term Management Plan. Firstly, in promoting environmental initiatives, we advocate "reduction of greenhouse gas emission" as one of our priority issues, setting a target in reducing CO2 emission under the "Long-Term Environmental Vision 2030." Through activities such as promotion of wind power generation business and energy-saving investment in manufacturing divisions, the entire Group worked to promote environmental measures. Next, in enhancing personnel policies, we worked towards achieving our goals of "promoting health" and "reducing long working hours," and were recognized under the "2019 Certified Health & Productivity Management Outstanding Organizations Recognition Program (White 500)" where outstanding enterprises engaging in a health and productivity management under the Health & Productivity Stock Selection Program are selected by the Ministry of Economy, Trade and Industry.

As for work-style innovation, the Company believes that it can increase productivity by adopting and utilizing the various ideas proposed by employees with diverse backgrounds. To this end, we worked on developing global human resources, empowering female employees, recruiting mid-career specialists, providing support to the physically challenged, and supporting the balancing of work and childcare/nursing care. In December, Cosmo Oil Co., Ltd. became the first in the oil wholesale industry to receive "Platinum Kurumin" certification, which is granted to companies that have implemented superior support initiatives for childcare.

In addition, as social contribution measures, we continued to host the "Cosmo Waku Camp" program offered for elementary-school aged children who have lost their parent(s) in traffic accidents. The "Cosmo Oil Eco Card Fund" supported 15 projects inside and outside Japan as initiatives to resolve global warming issues as we worked towards the achievement of sustainable society. Also, the Company received a Medal with Dark Blue Ribbon of Honor for philanthropy from the Prime Minister of Japan and Decoration Bureau of the Cabinet Office in February in recognition of its longstanding support of OISCA International, which carries out environmental activities in Japan and overseas.

### (3) Issues to be Addressed

Going forward, the Japanese economy's progression is expected to lack strength. Although the economy will be supported by domestic demand such as consumer spending and public demand, export is expected to weaken impacted by the downturn of the world economy. In the petroleum industry, while the downward trend in domestic demand for fuel oil is expected to continue due to structural factors from improved vehicle fuel economy and fuel conversion as well as falling birthrate and aging population and depopulation, global demand for petroleum products is expected to increase, centered on Asian countries.

Based on this business environment, the Company will expand the business portfolio targeting future growth in view of a long-term direction, and bolster the profitability of its oil exploration and production business and petroleum business to solidify the financial base under the Sixth Consolidated Medium-Term Management Plan.

### Basic policy ~ Oil & New ~

| ecure profitability to enable reinvestment Expand growth driver toward the future |   |  |  |  |
|---|---|--|--|--|
| ➡Contribute to the achievement of SDGs through business activities.               |   |  |  |  |
| "New":  | Invest in wind power generation and other businesses that will lead the next growth stage.  |  |  |  |
|   | ⇒Strengthen financial condition based on earning power.   |  |  |  |
|   | supply of clean marine fuels.   |  |  |  |
| "Oil":  | Increase the profitability of the petroleum business by, for example, complying with the IMO regulations and taking the lead in the |  |  |  |

| Secure profitability to enable reinvestment  | Expand growth driver toward the future   |
|--|--|
| <ul> <li>Firm a system of safe, stable operation in oil refining business</li> <li>Take action ahead of the IMO regulations</li> <li>Transform to bottomless refineries and increase profitable products.*         <ul> <li>Aim to raise the competitiveness of refineries that supply only relatively high added value petroleum products.</li> </ul> </li> <li>Strengthen the "Vehicle life" business</li> <li>Achieve synergy with petrochemical business</li> <li>Steadily recover the investment in the Hail Oil Field</li> </ul> | <ul> <li>✓ Strengthen petrochemical business and increase its product-line</li> <li>✓ Early development of offshore wind power</li> <li>✓ Explore new businesses for future growth in domestic and overseas market (Asia / Abu Dhabi)</li> </ul>   |
| Improve financial condition  | Strengthen Group management foundation   |
| <ul> <li>✓ Increase shareholders' equity</li> <li>✓ Strengthen cash management</li> <li>✓ Careful selection of investments with an eye on long-term environment</li> <li>→Early achievement of management goals</li> </ul>   | <ul> <li>Implement CSR management.</li> <li>Pursue the sustainability of society and the Group.</li> <li>Improve ESG key factors.</li> <li>Develop and implement the medium-term CSR management plan (FY2018 – FY2022).</li> <li>Increase productivity through work-style and operational innovation</li> <li>Promote diversity.</li> <li>RPA (Robotic process automation), Thoroughly increased operation efficiency using AI.</li> </ul> |

### Oil exploration and production business

By utilizing the strong relationships of trust built through the stable offshore oil field production for half-century in the Emirate of Abu Dhabi as well as our self-operation strengths, we will continue stable production at our existing oil fields, reduce operating costs, and study new investments for the next stage.

### Petroleum business (Petroleum refining business)

To cope with declining demand for petroleum products due to increasing use of EVs and other factors, we will shift from fuel oil to petrochemical materials, and further incorporate IT in our refineries in conjunction with utilizing IoT (Internet of Things) to gain momentum. With a backdrop of stronger IMO regulations (Note), we will increase profitable products in conjunction with the increased delayed coker unit capacity, and maintain high capacity utilization to establish our refinery competitiveness exceeding the global standard. To add more customers that we supply to, we will prepare a system to supply petroleum products starting in 2020 to Kygnus Sekiyu K.K. with which we have signed the capital and business alliance agreement. In addition, we will aim to bolster our competitiveness by using alliances with other companies, and create synergies with the petrochemical business.

(Note) IMO Regulations: Regulations on the sulphur content of marine fuel in general sea areas, adopted by the International Maritime Organization (IMO) and scheduled to be implemented from 2020.

### Petroleum business (Petroleum sale and vehicle life business)

We will secure business areas based on business model reforms corresponding to the changes in how people use automobiles, and ensure competitiveness together with the oil refining business. We will expand new businesses, including entry into car sharing business, enhancement of function to purchase vehicles at Cosmo service stations and retail sale of electricity, in light of the long-term business environment, while seeking to grow the vehicle life business.

### **Petrochemical business**

While domestic demand for petroleum products declines, international markets for petrochemical products are expected to continue to grow based on the increase in the world's population. Amid these trends, we will shift from fuel oil to petrochemical materials. While utilizing our competitive advantage in ethylene and paraxylene production to the maximum extent possible, we will enjoy synergies between oil refining and petrochemicals (make use of unused distillates, etc.), and aim to grow a business of functional chemical products that are not vulnerable to changes in business market.

### **Renewable energy business**

Amid the worldwide trend of decarbonization, we expect significant expansion of renewable energy in Japan as well. Centered on the wind power generation business, which has the top business operations in the oil industry, we will aim to aggressively expand the renewable energy business, in order to make the business a new pillar. As for onshore wind power generation business, we will steadily implement development projects and aim to reach wind power generation output of 500,000 kW at an early stage, including the Himekami Wind Park (Iwate Prefecture), Watarai Wind Farm Second Phase (Mie Prefecture) and Chuki Wind Farm (Wakayama Prefecture). In addition, we will enter the offshore wind power generation business for which the business environment is expected to become increasingly positive and investment opportunities are anticipated to expand, as we aim to be a leading company in this field in Japan. Specifically, feasibility studies into the offshore wind power operations of Yurihonjo City, Akita Prefecture, which are planned to provide a generation output of 700,000 kW, and the offshore wind power operations of Aomori North-West windpower operations, which are planned to provide a generation output of 500,000 kW, are currently progressing.

In addition to these initiatives, aiming to expand our business domains, we will further strengthen our alliances with Mubadala Investment Company, CEPSA, and Hyundai Oilbank Co., Ltd.

### **Strengthening Group management foundation**

We formulated a consolidated medium-term CSR management plan for activities that contribute to the sustainable development of both society and the Cosmo Energy Group and will promote activities based on the perspective of ESG throughout the supply chain, including the Group companies and business partners. Also, in addition to increasing productivity by promoting work style reform and pursuing diversity (firmly establish diverse working styles) through increased operation efficiency using AI and RPA, we will continue to contribute to society by having each and every employee faithfully perform their work and meet society's expectations.

Cosmo Energy Group's mission is to fulfill the needs of our customers by safely and reliably providing high-quality products and services, as expressed in our declaration to our shareholders, customers, business partners, and all other stakeholders with a slogan, "Filling Up Your Hearts, Too." We will continue to fulfill our mission and create sustainable corporate value of the Group. We look forward to the continued support and guidance of our shareholders as we move ahead toward achieving these objectives.

### (4) **Production and Order Acceptance**

| Name of Business Segment                | Production Volume | Changes from FY2017 |  |  |  |
|---|-------------------|---------------------|--|--|--|
|   | Millions of yen   | %                   |  |  |  |
| Petroleum Business                      | 1,007,232         | 15.7                |  |  |  |
| Oil Exploration and Production Business | 22,407            | 64.7                |  |  |  |
| Petrochemical Business                  | 391,403           | 11.5                |  |  |  |
| Total                                   | 1,421,043         | 15.0                |  |  |  |

(Notes) 1. Refinery fuel is not included.

2. Production volume includes portions consigned to other companies and excludes portions consigned from other companies.

- 3. Amount above does not include consumption taxes.
- 4. Amount above does not include production volume between segments.

| Millions of ven % Millions of ven %  | Name of Business<br>Segment | Amount of Orders | Changes from<br>FY2017 | Outstanding<br>Orders | Changes from<br>FY2017 |
|--------------------------------------|-----------------------------|------------------|------------------------|-----------------------|------------------------|
|                                      |                             | Millions of yen  | %                      | Millions of yen       | %                      |
| <b>Other</b> 14,167 36.4 11,222 66.2 | Other                       | 14,167           | 36.4                   | 11,222                | 66.2                   |

(Note) Amount above does not include consumption taxes.

### (5) Sales

| Name of Business Segment                | Sales Volume    | Changes from FY2017 |
|---|-----------------|---------------------|
|   | Millions of yen | %                   |
| Petroleum Business                      | 2,293,471       | 10.4                |
| Oil Exploration and Production Business | 45,149          | 138.9               |
| Petrochemical Business                  | 404,934         | 0.2                 |
| Other                                   | 26,810          | 15.7                |
| Total                                   | 2,770,365       | 9.8                 |

(Notes) 1. Amount above does not include consumption taxes.

2. Amount above does not include volume of sales between segments.

### (6) Capital Investments

The Group spent a total of ¥80.4 billion on capital investments during the fiscal year under review, primarily in the following:

- Oil exploration and production business Acquisition of recoverable accounts under production sharing Construction of production facilities
- Petroleum business Construction of petroleum refining and shipping facilities New establishment and remodeling of service stations
- Petrochemical Business
- Construction of production facilities
- Other

New establishment of wind mills

### (7) Financing Activities

The Company issued ¥60.0 billion Zero Coupon Convertible Bonds due 2022.

|                     |                        |                        |                        | (Billions of yen)      |
|---------------------|------------------------|------------------------|------------------------|------------------------|
| Category            | The 1st Term<br>FY2015 | The 2nd Term<br>FY2016 | The 3rd Term<br>FY2017 | The 4th Term<br>FY2018 |
| Net Sales           | 2,244.3                | 2,292.3                | 2,523.1                | 2,770.4                |
| Ordinary Profit     | -36.1                  | 81.4                   | 116.9                  | 96.7                   |
| Profit Attributable |                        |                        |                        |                        |
| to Owners of        | -50.2                  | 53.2                   | 72.8                   | 53.1                   |
| Parent              |                        |                        |                        |                        |
| Net Income per      | -594.85                | 633.32                 | 865.80                 | 630.69                 |
| Share (yen)         | -394.03                | 055.52                 | 805.80                 | 030.09                 |
| Total Assets        | 1,409.6                | 1,525.7                | 1,688.3                | 1,702.3                |
| Net Assets          | 202.7                  | 272.8                  | 356.1                  | 401.9                  |

### (8) Assets, Profit and Loss for Recent Four Fiscal Years

(Notes) 1. Net income per share is calculated on the basis of average number of shares issued and outstanding during the year (excluding the average number of treasury shares held during the year and shares owned by the trust bank through the "Board Incentive Plan (BIP) Trust").

2. Please refer to "Section 1. Business Overview, (2) Review of Operations of the Group" for the operating results for the 4th Term.

3. The Company has implemented the adoption of "Partial Amendments of Standard for Tax Effect Accounting" (the Accounting Standard Board of Japan Statement No.28 on February 16, 2018) and relevant Guidances from the beginning of the fiscal year under review, and the amount shown for total assets for the previous fiscal year reflects the amount after this standard, etc. has been applied retrospectively.

## (9) Principal Offices and Plants (as of March 31, 2019) 1) <u>The Company</u>

| The Company           |   |
|-----------------------|---|
| Head Office           | 1-1-1, Shibaura, Minato-ku, Tokyo                                   |
| <b>Overseas Bases</b> | Middle East (United Arab Emirates) / Doha (Qatar) / Beijing (China) |

### 2) Major Subsidiaries and Affiliates

| (Subsidiaries)  |   |   |
|---|---|---|
| COSMO ENERGY EXPLORATION & PRODUCTION CO., LTD.       | (Head Office)                                   | Minato-ku, Tokyo  |
| COSMO OIL CO., LTD.                                   | (Head Office)<br>(Refineries)<br>(Laboratories) | Minato-ku, Tokyo<br>Chiba (Ichihara-shi) / Yokkaichi / Sakai<br>Research & Development Center (Satte-<br>shi)                                     |
| COSMO OIL MARKETING COMPANY,<br>LIMITED               | (Head Office)<br>(Branches)                     | Minato-ku, Tokyo<br>East Japan (Sendai-shi) / Kanto (Chuo-ku,<br>Tokyo) / Chubu (Nagoya-shi) / Kansai<br>(Osaka-shi) / West Japan (Hiroshima-shi) |
| ABU DHABI OIL CO., LTD.                               | (Head Office)<br>(Mining Plant)                 | Minato-ku, Tokyo<br>Abu Dhabi (United Arab Emirates)  |
| MARUZEN PETROCHEMICAL CO., LTD.                       | (Head Office)<br>(Plant)<br>(Laboratories)      | Chuo-ku, Tokyo<br>Chiba (Ichihara-shi) / Yokkaichi<br>Chiba (Ichihara-shi)  |
| (Affiliates)<br>Hyundai Cosmo Petrochemical Co., Ltd. | (Head Office)<br>(Plant)                        | Seoul (Korea)<br>Seosan (Korea)   |
| GYXIS CORPORATION                                     | (Head Office)                                   | Minato-ku, Tokyo  |

### (10) Major Subsidiaries and Affiliates (as of March 31, 2019)

1) Major Subsidiaries and Affiliates

| Company Name   | Paid-in<br>Capital   | Ratio of<br>Voting<br>Rights | Principal Business Lines   |
|--|----------------------|------------------------------|--|
| (Subsidiaries)   | 100 million          | %                            |  |
| COSMO ENEDON   | yen                  |                              |  |
| COSMO ENERGY<br>EXPLORATION &                            | 1                    | 100.0                        | Planning in the energy exploration and   |
| PRODUCTION CO., LTD.                                     | 1                    | 100.0                        | production business  |
| COSMO OIL CO., LTD.                                      | 1                    | 100.0                        | Imports and exports, refining, storage, and sales of crude oil and petroleum products, etc.    |
| COSMO OIL MARKETING<br>COMPANY, LIMITED                  | 10                   | 100.0                        | Sales of oil products, vehicle leasing, etc.   |
| ABU DHABI OIL CO., LTD.                                  | 128                  | 64.4                         | Development, production and sales of crude oil   |
| MARUZEN<br>PETROCHEMICAL CO., LTD.                       | 100                  | 52.7                         | Manufacture and sales of petrochemical products  |
| (Affiliates)<br>Hyundai Cosmo Petrochemical<br>Co., Ltd. | KRW<br>632.2 billion | 50.0                         | Manufacture and sales of petrochemical products  |
| GYXIS CORPORATION  | 110                  | 40.0                         | Manufacture, storage, transportation,<br>purchase and sale, and export and import of<br>LP gas |

(Note) The Company's ratio of voting rights includes a portion of indirect holding via subsidiaries.

### 2) Review and Results of Business Combinations

### (Review of Business Combinations)

- The Group consists of 35 consolidated subsidiaries (decrease of 4 from the previous year) and 29 companies under the equity method (decrease of 1 from the previous year) including the major subsidiaries and affiliates as listed in 1) above.

(Results of Business Combinations)

Consolidated net sales for the fiscal year under review amounted to ¥2,770.4 billion, and profit attributable to owners of parent for the period was ¥53.1 billion.

### 3) Status of Other Significant Business Combinations

The Company has built a comprehensive and strategic cooperative relationship with Mubadala Investment Company and Infinity Alliance Limited, Mubadala Investment Company's wholly owned subsidiary (sub-subsidiary), invests in the Company.

### (11) Employees (as of March 31, 2019)

### 1) Employees of Cosmo Energy Group

| Name of Business Segment                | Number of Ei<br>(Persor |         | Year-on-year Change<br>(Persons) |
|---|-------------------------|---------|----------------------------------|
| Petroleum Business                      | 4,481                   | (2,597) | 64 (decreased)                   |
| Oil Exploration and Production Business | 271                     | (61)    | 12 (decreased)                   |
| Petrochemical Business                  | 1,164                   | (92)    | 28 (increased)                   |
| Other                                   | 872                     | (162)   | 19 (decreased)                   |
| Total                                   | 6,788                   | (2,912) | 67 (decreased)                   |

(Notes) 1. Number of employees indicates the number of employees in operation.

### 2) Employees of the Company

| Number of Employees<br>(Persons) | Year-on-year Change<br>(Persons) | Average Length of Service |  |
|----------------------------------|----------------------------------|---------------------------|--|
| 155                              | 4 (increased)                    | 16 years and 0 months     |  |
| (1)                              |                                  |                           |  |

(Notes) 1. Seconded employees (339), temporary employees and part-timers are not included in the number of employees.

2. For the average length of service calculation, the length of service for Cosmo Oil Co., Ltd. is used.

### (12) Principal Lenders (as of March 31, 2019)

|  | (Billions of yen) |
|--|-------------------|
| Lenders  | Borrowed Amount   |
| Mizuho Bank, Ltd.                              | 107.3             |
| MUFG Bank, Ltd.                                | 96.8              |
| Japan Oil, Gas and Metals National Corporation | 39.2              |
| Development Bank of Japan Inc.                 | 35.9              |
| Sumitomo Mitsui Banking Corporation            | 26.9              |

(Note) In addition to the above, there are borrowings via syndicated loans (¥146.6 billion in total).

### (13) Other Significant Matters concerning Current Status of the Group None.

<sup>2.</sup> Number in parenthesis in the number of employees' column indicates the yearly average employment number of temporary employees.

### 2. Share Information (as of March 31, 2019)

| (1) Total Number of Shares Authorized to be Issued:   | 170,000,000 shares                 |
|---|------------------------------------|
| (2) Total Number of Shares Issued and Outstanding:<br>(of which, number of treasury shares: | 84,770,508 shares<br>2,738 shares) |
| (3) Number of Shareholders:   | 23,034                             |

### (4) Major Shareholders (Top 10)

| Name of Shareholders   | Number of Shares Held<br>(thousands) | Investment Ratio<br>(%) |
|--|--------------------------------------|-------------------------|
| Infinity Alliance Limited  | 17,600                               | 20.76                   |
| Japan Trustee Services Bank, Ltd. (Trust Account)                    | 5,800                                | 6.84                    |
| The Master Trust Bank of Japan, Ltd. (Trust Account)                 | 2,963                                | 3.49                    |
| Mizuho Bank, Ltd.  | 2,522                                | 2.97                    |
| The Kansai Electric Power Co., Inc.                                  | 1,860                                | 2.19                    |
| CREDIT SUISSE AG, DUBLIN BRANCH PRIME<br>CLIENT ASSET EQUITY ACCOUNT | 1,627                                | 1.91                    |
| Aioi Nissay Dowa Insurance Co., Ltd.                                 | 1,580                                | 1.86                    |
| MUFG Bank, Ltd.  | 1,580                                | 1.86                    |
| Sompo Japan Nipponkoa Insurance Inc.                                 | 1,579                                | 1.86                    |
| Cosmo Energy Holdings Client Stock Ownership                         | 1,408                                | 1.66                    |

(Note) Investment ratio is calculated by excluding the number of treasury shares. The treasury shares do not include those shares owned by the trust bank through the "Board Incentive Plan (BIP) Trust."

### 3. Share Acquisition Rights

### **Status for Share Acquisition Rights**

Share Acquisition Rights to be attached to Zero Coupon Convertible Bonds due 2022 (bonds with share acquisition rights, *tenkanshasaigata shinkabu yoyakuken-tsuki shasai*) issued based on the resolution of the Board of Directors held on November 19, 2018

| Number of share acquisition rights to be   | 6,000   |
|--|---|
| attached to the bonds                      |   |
| Class and quantity of the shares to be     | Common shares                                 |
| acquired upon exercise of the share        | Dividing the aggregate principal amount of    |
| acquisition right                          | the bonds deposited at the same time upon     |
|  | exercise of the share acquisition rights by   |
|  | the conversion price                          |
| Amount to be paid in for share acquisition | No money shall be required to be paid in      |
| rights                                     | exchange for the share acquisition rights.    |
| Types and amount of the asset to be        | Bonds in respect of the relevant share        |
| contributed upon exercise of the share     | acquisition rights shall be contributed upon  |
| acquisition right                          | exercise of each share acquisition right, and |
|  | the price of the relevant bonds shall be      |
|  | equal to the principal amount of the bonds.   |
|  | The conversion price shall be $\$3,847$ .     |
| Exercise period of the share acquisition   | From December 19, 2018 to November 21,        |
| rights                                     | 2022 (at the local time of the place where    |
|  | the share acquisition right is to be          |
|  | exercised)                                    |
| Conditions to the exercise of the share    | No share acquisition right may be exercised   |
| acquisition right                          | in part only.                                 |

### 4. Executives of the Company

### (1) Directors (as of March 31, 2019)

| Position  | Name                  | Responsibilities   | Significant Concurrent<br>Positions  |
|---|-----------------------|--|--|
| Chairman, Representative  | Keizo Morikawa        |  | Positions  |
| Director<br>President, Representative<br>Director, Chief Executive<br>Officer | Hiroshi Kiriyama      |  | Director, MARUZEN<br>PETROCHEMICAL CO.,<br>LTD.  |
| Director, Senior Executive<br>Officer   | Masayoshi Noji        | Responsible for Business<br>Portfolio Management Dept.,<br>CSR Management Dept., and<br>Legal Dept.              |  |
| Director, Senior Executive<br>Officer   | Yasuhiro Suzuki       | Responsible for Corporate<br>Planning Dept., Human<br>Resource and General Affairs<br>Dept., and IT system Dept. | Director, MARUZEN<br>PETROCHEMICAL CO.,<br>LTD.  |
| Director, Senior Executive<br>Officer   | Takayuki<br>Uematsu   | Responsible for Corporate<br>Communication Dept.,<br>Accounting Dept., and Finance<br>Dept.                      |  |
| Director  | Musabbeh Al<br>Kaabi  |  | CEO, Petroleum &<br>Petrochemicals, Mubadala<br>Investment Company   |
| Director  | Khalifa Al<br>Suwaidi |  | Executive Director, Refining &<br>Petrochemicals, Mubadala<br>Investment Company   |
| Director<br>(Member of the<br>Supervisory Committee)                          | Sakae Kanno           |  |  |
| Director<br>(Member of the<br>Supervisory Committee)                          | Teruo Miyamoto        |  |  |
| Director<br>(Full-time Member of the<br>Supervisory Committee)                | Kenichi Taki          |  | Director (member of the<br>Supervisory Committee),<br>KYOEI TANKER CO., LTD.<br>Audit & Supervisory Board<br>Member, COSMO ENERGY<br>EXPLORATION &<br>PRODUCTION CO., LTD.<br>Audit & Supervisory Board<br>Member, COSMO OIL CO.,<br>LTD.<br>Audit & Supervisory Board<br>Member, COSMO OIL<br>MARKETING COMPANY,<br>LIMITED |

(Notes) 1. Directors Musabbeh Al Kaabi, Khalifa Al Suwaidi, Sakae Kanno and Teruo Miyamoto are Outside Directors.
 2. The Company has notified Directors (Members of the Supervisory Committee) Sakae Kanno and Teruo

Miyamoto as Independent Directors to the Tokyo Stock Exchange.

3. Masayoshi Noji, Yasuhiro Suzuki and Takayuki Uematsu assumed office as Directors after being newly elected on June 21, 2018.

4. Kenichi Taki assumed office as Director (Member of the Supervisory Committee) after being newly elected on June 21, 2018.

5. Katsuhisa Ohtaki resigned as Director (Member of the Supervisory Committee) on June 21, 2018.

- 6. Musabbeh Al Kaabi served for Abu Dhabi National Oil Company (ADNOC) and ADNOC is the Company's specified related operator.
- 7. Musabbeh Al Kaabi and Khalifa Al Suwaidi serve as executing persons of Mubadala Investment Company. Also, said company is the parent company of one of the Company's major shareholders.
- 8. Director Kenichi Taki is a Full-time member of the Supervisory Committee. The reason for electing a Full-time member of the Supervisory Committee, was so that a person thoroughly familiar with circumstances within the Company could increase the effectiveness of the Supervisory Committee by attending important meetings, gathering information daily, listening to periodic business reports from the Business Execution Department, and by sharing with all members of the Supervisory Committee the information gained through mutual and close coordination with the Internal Audit Department, etc.
- 9. Director Kenichi Taki has taken charge of operations in the accounting and finance department for many years and he possesses a suitable level of knowledge regarding finance and accounting.
- 10. Executive Officers

| . Executive Officers |                    |   |
|----------------------|--------------------|---|
| Position             | Name               | Responsibilities  |
| Executive Officer    | Hiroshi Matsushita | General Manager, Human Resource and General Affairs Dept. |
| Executive Officer    | Shigeru Yamada     | General Manager, Corporate Planning Dept.                 |

### (2) Outline of the Terms and Conditions of Agreements for Limitation of Liability

Pursuant to the provisions of Article 427, Paragraph 1 of the Companies Act, the Company has entered into agreements with Musabbeh Al Kaabi, Khalifa Al Suwaidi, Sakae Kanno and Teruo Miyamoto to limit the liability for damages under Article 423, Paragraph 1 of the said act.

The limitation of the liability for damages under the relevant agreement is the minimum liability amount set forth in Article 425, Paragraph 1 of the Companies Act.

### (3) Amount of Remuneration to Directors

| Category   | Number of Persons<br>Remunerated | Amount of Remuneration |
|--|----------------------------------|------------------------|
|  |                                  | Millions of yen        |
| Directors (Excluding members of the<br>Supervisory Committee)<br>(of which, Outside Directors) | 8<br>(2)                         | 434<br>(28)            |
| Directors (Members of the Supervisory<br>Committee)<br>(of which, Outside Directors)           | 4<br>(2)                         | 78<br>(39)             |
| Total  | 12                               | 513                    |

(Notes) 1. Of the remuneration shown above, the amount of remuneration to Directors (excluding Members of the Supervisory Committee) includes yearly incentive remuneration (bonuses) and expenses relating to long-term incentive remuneration (stock remuneration) for the fiscal year under review.

2. The remuneration shown above includes remuneration during the tenure of one of three Directors (excluding Member of the Supervisory Committee) and one Director (Member of the Supervisory Committee) who retired upon the conclusion of the 3rd Ordinary General Meeting of Shareholders held on June 21, 2018.

### (4) **Outside Directors**

### Major Activities in the Fiscal Year

|   |                    | Record of A                      | Attendance                          |   |  |
|---|--------------------|----------------------------------|-------------------------------------|---|--|
| Title   | Name               | Board of<br>Directors<br>Meeting | Supervisory<br>Committee<br>Meeting | Status of Expression of<br>Opinions   |  |
| Outside Director  | Musabbeh Al Kaabi  | 7 out of 9 times                 | _                                   | Provided valuable advice from<br>his international perspective of<br>the energy industry.   |  |
| Outside Director  | Khalifa Al Suwaidi | 8 out of 9 times                 | _                                   | Provided valuable advice from<br>his international perspective of<br>the energy industry.   |  |
| Outside Director<br>(Member of the<br>Supervisory<br>Committee) |                    |                                  | 15 out of 15<br>times               | Provided valuable advice based<br>on his extensive experience<br>concerning company<br>management and the electric<br>power industry.   |  |
| Outside Director<br>(Member of the<br>Supervisory<br>Committee) | Teruo Miyamoto     | 9 out of 9 times                 | 15 out of 15<br>times               | Provided valuable advice based<br>on his extensive experience<br>concerning company<br>management and audit and<br>supervisory duties, and wide-<br>ranging viewpoint concerning<br>governance. |  |

### 5. Accounting Auditor

### (1) Name of Accounting Auditor

### KPMG AZSA LLC

### (2) Amount of Remuneration, etc., pertaining to the Fiscal Year Under Review to Accounting Auditor

|  | (Millions of Yen)      |  |
|--|------------------------|--|
|  | Amount of Remuneration |  |
| Amount of Remuneration, etc., to be Paid to the Accounting Auditor pertaining to the Fiscal Year Under Review            | 170                    |  |
| Amount of Moneys and Other Property Benefits to be Paid to the Accounting<br>Auditor by the Company and Its Subsidiaries | 337                    |  |

- (Notes) 1. The audit agreement entered into by the Company and the Accounting Auditor does not clearly distinguish the amount of remuneration, etc. for audit under the Companies Act and that for audit under the Financial Instruments and Exchange Act, and those cannot be substantially distinguished from each other. Therefore, the aforementioned amount of remuneration, etc. to be paid to the Accounting Auditor pertaining to the current fiscal year indicates the total amount of these.
  - 2. The Supervisory Committee consented to the amount of remuneration, etc., to the Accounting Auditor after fully examining the details explained by the Accounting Auditor including the length of the audit period and personnel arrangement of the accounting audit plan for the current fiscal year, review and assessment of the audit results for the previous year, reasonableness of the status of audit by the Accounting Auditor and the basis for calculating the estimate used as an assumption for such remuneration.
  - Our subsidiaries Cosmo Oil (U.K.) Plc., Cosmo Oil International Pte., Ltd., Maruzen Petrochemical Co., Ltd., Keiyo Ethylene Co., Ltd. and Maruzen Chemical Trading Co., Ltd. undergo audits by audit corporations other than the Account Auditor of the Company.

### (3) Non-audit Services

Remuneration for its work in preparing the comfort letter about Zero Coupon Convertible Bonds due 2022 has been paid to KPMG AZSA LLC.

### (4) Guidelines for Decisions on Dismissal or Non-reappointment of Accounting Auditor

The Supervisory Committee will decide on dismissal or non-reappointment of the Accounting Auditor after comprehensively considering the independence, reliability and status of performance of duties of the Accounting Auditor as prescribed in laws and regulations or standards. The Supervisory Committee will decide on details of proposals related to the dismissal or non-reappointment of the Accounting Auditor to be submitted to a General Meeting of Shareholders, if it deems it necessary to do so, such as in cases in which performance of duties by the Accounting Auditor is hindered.

Also, the Supervisory Committee will dismiss the Accounting Auditor if it judges that any of the items stipulated in Article 340, Paragraph 1 of the Companies Act is applicable to the Accounting Auditor, based on the consent of all members of the Supervisory Committee. In this case, a member of the Supervisory Committee appointed by the Supervisory Committee will report the fact of dismissal and the reasons thereof at the first General Meeting of Shareholders convened after the dismissal.

### 6. Basic Policies on Internal Control Systems

### (1) Basic Policies on Internal Control Systems (As of March 31, 2019)

In order to put into practice the management vision and code of conduct of the Cosmo Energy Group, and to execute duties appropriately and efficiently, the following basic policies on internal control systems have been established, by the resolution of the Board of Directors, with respect to the preparation of a system for execution of duties by Directors and employees, etc. of the Company and its group companies, system for risk management and internal auditing to support it, and a system to ensure effective auditing by the members of the Supervisory Committee.

Group companies constitute the group of enterprises consisting of the Company and a group of subsidiaries represented by its core business companies (Cosmo Oil Co., Ltd., Cosmo Oil Marketing Company, Limited, and Cosmo Energy Exploration & Production Co., Ltd.) and semi-core business company (Maruzen Petrochemical Co., Ltd.).

# 1) System to Ensure that Execution of Duties by Directors and Employees of the Company and its group companies is in Compliance with Laws and Regulations, and Articles of Incorporation (Article 399-13, Paragraph 1, Item 1, c of the Companies Act, Article 110-4, Paragraph 2, Item 4 and Item 5, d of the Ordinance for Enforcement of the Companies Act)

### <Management Vision and Code of Conduct>

- The Company will formulate the "Cosmo Energy Group Management Vision" based on the mission as a company and responsibilities the Company assumes to society, and will establish the "Cosmo Energy Group Code of Conduct" as a specific guideline to promote and achieve this Vision.

### <Corporate Governance>

- The Company is a company with a supervisory committee and will strengthen the management oversight function of the Board of Directors and ensure transparency and fairness of management judgment by appointing several Outside Directors. The Board of Directors will determine important matters in accordance with laws and regulations, the Articles of Incorporation, the resolution thereof and internal rules, and oversee the execution of duties of Directors.
- The Company is a holding company, and its structure consists of three core business companies and semi-core business company. To quickly conduct business execution in response to any change in the business environment, the Company will delegate authority and responsibilities to the core business companies and semi-core business company, and facilitate speedy decision-making on important management matters such as development of growing businesses and nurturing of a safety-oriented workplace culture.
- The Company, in order to promote sound business activities of the Company and the group companies, will establish, as organizations to supervise overall CSR activities and internal control, the Corporate Ethics & Human Rights Committee, the Safety and Risk Management Committee, the Environmental and Social Initiatives Committee and the Information Disclosure Committee, with each Director in charge as its chair, and matters discussed and reported at each Committee will be reported to the Board of Directors.

### <Separation of Execution of Duties and Supervision>

- The Company will introduce an Executive Officer System, for separation of execution of duties and supervision, and for enhancement of the supervisory function of the Board of Directors.

### <Enhancement of Internal Audit>

- The Company will establish a rule for a system to ensure effective implementation of internal audits, and implement audits that possess high level of expertise and sense of ethics by the Internal Auditing Office.

### <Compliance>

- The Company will provide the Cosmo Energy Group Corporate Ethics Consultation Helpline (a corporate ethics helpline) both inside and outside the Company that enables its employees to report a legal violation or a violation of internal rules, etc., by the Company or the group companies and any matter concerning corporate ethics to thoroughly carry out legal compliance and foster and heighten ethical standards.
- The Company will place a CSR Promotion Officer (president of group company) at each group company and hold a CSR Promotion Liaison Meeting to promote initiatives of the Company and the group companies for corporate ethics. **<Stance Against Anti-Social Forces>**
- The Company and the group companies will never have any relationship with anti-social forces or groups that are a

menace to social order and safety, and will not give favors of any sort.

# 2) Rules and Other Systems concerning Management of Risk of Loss in the Company and its group companies (Article 110-4, Paragraph 2, Item 2 and Item 5, b of the Ordinance for Enforcement of the Companies Act)

- The Company will determine basic matters with regard to risk management such as crisis management (establishment of Risk Management Rules and Crisis Management Rules), and through the Safety and Risk Management Committee, it will conduct assessment and reexamination of various risks facing the business activities and take proper measures.
- The Board of Directors will oversee whether measures for major risks and crisis control that are reported by the Safety and Risk Management Committee are effectively implemented.
- The Company and the group companies will take prompt and proper measures such as establishing crisis control headquarters, etc., at times of crisis and provide information outside the Company on a timely and appropriate manner while minimizing damage.

# 3) Systems to Ensure Efficient Execution of Duties by Directors of the Company and its group companies (Article 110-4, Paragraph 2, Item 3 and Item 5, c of the Ordinance for Enforcement of the Companies Act)

- The Company will hold a meeting of the Board of Directors in accordance with the Board of Directors Meeting Rules or as required when any important matter comes up, and determine matters stipulated by laws and regulations and the Articles of Incorporation and other important matters concerning management such as management policy.
- The Company will hold a meeting of the Executive Officers' Committee in accordance with the Executive Officers' Committee Rules or as required when any important matter comes up. The Executive Officers' Committee is a decision-making organization that discusses the basic policy and important matters for business execution based on the management policy determined by the Board of Directors.
- The Company will ensure effective execution of duties in response to a change in the management environment by establishing a system for sharing responsibilities for business execution based on the Rules for Duties that stipulate the organizational body, office organization, reporting line and segregation of duties as well as the Rules for Job Authorization that stipulate basic matters concerning management of the decision-making system.
- The Company will formulate a management plan and clarify objectives to be achieved given the management policy of the Company and the group companies while determining an annual plan based on such plan and implement performance management of the Company and the group companies.
- The Company shall require the group companies to build a system necessary for efficient execution of duties of Directors, etc., in reference to the Company's system or based on organizations of the group companies.

### 4) System with regard to Information Retention and Management pertaining to Execution of Duties by Directors (Article 110-4, Paragraph 2, Item 1 of the Ordinance for Enforcement of the Companies Act)

- In accordance with the internal rules with respect to information management, such as Board of Directors Meeting Rules and Information Management Rules, etc., the Company shall properly retain and manage information pertaining to execution of duties by Directors.
- The Company will build an information security system for proper information use and management.

### 5) System to Report Matters concerning Execution of Duties of Directors, etc. of the Group Companies to the Company (Article 110-4, Paragraph 2, Item 5, a of the Ordinance for Enforcement of the Companies Act)

- The Company shall regularly hold a meeting with the group companies concerning overall management thereof to share important information, and shall approve or receive a report on the execution of important businesses of the group companies based on their regulations for management.
- The Company will require the group companies to report the progress of various measures, and improve or review such

measures based on the consolidated medium-term CSR management plan (action plans set by the Corporate Ethics & Human Rights Committee, the Safety and Risk Management Committee, the Environmental and Social Initiatives Committee and the Information Disclosure Committee) the Company establishes.

- 6) Matters concerning Employees Assisting the Duties of Supervisory Committee, Matters concerning Independence of Employees from Directors Other Than Members of Supervisory Committee and Matters concerning Securing of Effectiveness of Orders to the Relevant Employees (Article 110-4, Paragraph 1, Item 1, Item 2 and Item 3 of the Ordinance for Enforcement of the Companies Act)
  - The Company will place dedicated staff who assist the duties of Supervisory Committee and support execution thereof.
  - The Company shall obtain approval from Supervisory Committee concerning selection, transfer and change of treatment of employees assisting the duties of such Committee.
  - The authority to give instructions and commands to employees assisting the duties of members of the Supervisory Committee will be held by the Supervisory Committee.
- 7) Systems for Reporting to the Supervisory Committee (Article 110-4, Paragraph 1, Item 4 of the Ordinance for Enforcement of the Companies Act)
  - Directors and employees of the Company and its group companies shall report to the Supervisory Committee on statutory matters and (1) material matters that affect the management and results of the Company and its group companies, (2) overview of activities of Internal Auditing Office, Corporate Auditors and Audit Offices of the group companies, (3) overview of activities with respect to internal controls of the Company and its group companies, and (4) status of operation at the Cosmo Energy Group Corporate Ethics Help Line.
  - When there is a report to the Cosmo Energy Group Corporate Ethics Helpline, it shall be reported to Supervisory Committee without delay.
  - The Directors and employees, etc. of the Company and the group companies will respond swiftly and appropriately when they are requested by the Supervisory Committee to report on a matter regarding business execution or other important matter.
- 8) System for Ensuring a Person Reporting to the Supervisory Committee Does Not Receive Unfair Treatment Due to Making that Report (Article 110-4, Paragraph 1, Item 5 of the Ordinance for Enforcement of the Companies Act)
  - The Company prescribes the rule and will respond appropriately to ensure unfair treatment is not given to any Director or an employee, etc. of the Company and the group companies, due to the making of a report to the Supervisory Committee.
- 9) Procedures for Advanced Payment or Reimbursement of Costs, and Policies for Treatment of Other Costs or Obligations Incurred through the Performance of Duties by Members of the Supervisory Committee (Article 110-4, Paragraph 1, Item 6 of the Ordinance for Enforcement of the Companies Act)
  - Costs recognized as necessary for the performance of duties by members of the Supervisory Committee will be budgeted and when there is a claim for such payment in advance, a swift response will be given to such claims except in the cases when such claims are inappropriate.
  - Costs for the expenses of emergencies or extraordinary events related to the Supervisory Committee will be met by responding to a subsequent claim for reimbursement.

### 10) System for Ensuring Audits of the Supervisory Committee are Performed Effectively (Article 110-4, Paragraph 1, Item 7 of the Ordinance for Enforcement of the Companies Act)

- The Audit Standard and Audit Implementation Plan decided by the Supervisory Committee will be respected and cooperation will be given to ensure a smooth execution of audit and preparation of audit environment.
- Meetings among the members of the Supervisory Committee, the President, primary departments and office managers,

and Audit & Supervisory Board Members of the group companies will be held on regular basis to prepare systems to ensure audit effectiveness.

- Sufficient collaboration among the Internal Auditing Office, the Accounting Auditor, and the Supervisory Committee shall be promoted.

### (2) Outline of the Status of Operation of the Basic Policies on Internal Control Systems

The Group, as an organization in charge of CSR activities and internal control, has established the "Safety and Risk Management Committee," the "Environmental and Social Initiatives Committee," the "Corporate Ethics & Human Rights Committee" and the "Information Disclosure Committee" (hereinafter called the "Committees") in order to promote spreading and achieving the management vision of the Cosmo Energy Group and promote sound business activities based on the Code of Conduct, and the Committees discuss planning, performance and assessment of the activity policy. A particularly important matter based on discussions is reported and determined at the meetings of the Executive Officers' Committee and the Board of Directors. Details of these matters are shared within the entire Group through the "CSR Promotion Liaison Meeting."

The outline of the status of operation of this system in the fiscal year under review is as follows:

### 1) Status of Operation of System to Ensure Appropriateness of Businesses

- From the perspective of strengthening corporate governance, the Company has adopted the governance framework of a company with a supervisory committee to improve the effectiveness of audit and oversight by audit conducted by members of the Supervisory Committee who hold voting rights of the Board of Directors.
- The Company held nine meetings of the Board of Directors and 21 meetings of the Executive Officers' Committee in accordance with internal rules. The Board of Directors discussed and determined the basic policy and important matters concerning business management of the Group in addition to matters stipulated by laws and regulations and the Articles of Incorporation while the Executive Officers' Committee discussed and determined the basic policy and important matters matters concerning business execution.
- In an aim to foster ethical standards widely across the Group, the Company provided individual training by corporate ethics e-learning to all Cosmo Energy Group employees and deepened the understanding toward the Code of Conduct. The Company continually implemented consistent contents throughout the year, including issuing an e-mail based magazine, conducting a CSR status survey, appropriately managing working time, and creating a workplace that respects diversity, and raised the level of awareness of corporate ethics and human rights among employees. The Company also provided the Cosmo Energy Group Corporate Ethics Consultation Helpline (a corporate ethics helpline) both inside and outside the Company (at law firm) as a system to consult or report under anonymity any legal or ethical issue encountered during business operation. Also, starting in April, the Harassment Consultation Helpline was established outside the Group for the purpose of preventing mental health disorders and resolving issues in workplace quickly through effects such as a sense of sympathy and security gained by counseling provided by outside specialists. The "Corporate Ethics & Human Rights Committee" was debriefed on the status of these activities including the consideration of preventive measures related to consultations done through the Corporate Ethics Help Line.

### 2) Status of Operation concerning Management of the Risk of Loss

Being strongly committed to the stable supply of energy, the Group advocates "strengthening corporate governance structure" as materiality with respect to risk under the consolidated medium-term CSR management plan (FY2018-FY2022). We have intentionally incorporated "risk management" as priority issues of corporate governance, and set targets and KPIs to enhance the governance structure. The "Safety and Risk Management Committee" promoted group-wide risk and safety management activities including discussions on risks and safety policies relevant to the entire Group, and checking of progress of risk prevention initiatives and safety activities. The Committee implemented initiatives to enhance risk management of the entire Group by checking the progress of measures for FY2018 "Priority Risks" that identifies cross-group risks and defines matters to be dealt with preferentially, and by carrying out BCP drills at the Provisional Crisis Response Headquarters to cope with the Tokyo Inland Earthquake and major earthquakes. During the fiscal year under review, two ordinary committee meetings were held, and the safety management activities of Group

companies were confirmed and improved.

### 3) Status of Operation concerning System for Ensuring Audits of the Supervisory Committee are Performed Effectively

- To ensure the Supervisory Committee's performance of their duties is effective, in addition to members of the Supervisory Committee attending important meetings of the Executive Officers' Committee and the Group Strategy Committee, etc., and coordination with Audit & Supervisory Board Members of the Group, we carried out coordination between the Internal Audit Department and the Accounting Auditor.
- Furthermore, to ensure the Supervisory Committee's audits are carried out in an effective manner, we assigned appropriate assistant employees in accordance with the basic policies for Internal Control Systems. In addition, we provided necessary and adequate information to the Supervisory Committee such as the documents for resolution, minutes, and documents to be approved from the meetings, etc., that members of the Supervisory Committee do not attend.

### 4) Status of Operation concerning Business Management of the Group Companies

The Group, for the purpose of ensuring proper group governance based on the holding company structure, developed internal rules such as the Rules for Management of Subsidiaries and Affiliated Companies and the Rules for Job Authorization that stipulate matters concerning the oversight authority of the Company and the Group. Accordingly, the Company and the group companies discussed and approved important management matters of the respective affiliated companies, and were briefed on its results as appropriate.

### **Consolidated Balance Sheet**

Fiscal Year 2018 (As of March 31, 2019)

(Unit: million yen)

| Item                                   | Amount    | Item   | Amount            |
|--|-----------|--|-------------------|
|  |           | Liabilities  | <u>1,300,419</u>  |
| Assets                                 | 1,702,270 | Current liabilities  | 764,734           |
| Current assets                         | 641,731   | Notes and accounts payable - trade   | 267,897           |
| Cash and deposits                      | 49,445    | Short-term loans payable   | 164,739           |
| Notes and accounts receivable - trade  | ŕ         | Commercial papers  | 98,000            |
|  | 245,164   | Accounts payable - other<br>Accrued volatile oil and other petroleum taxes | 107,055<br>88,987 |
| Merchandise and finished goods         | 131,952   | Income taxes payable   | 5,324             |
| Work in process                        | 453       | Accrued expenses   | 3,188             |
| Raw materials and supplies             | 144,911   | Provision for bonuses  | 7,052             |
| Accounts receivable - other            | 42,397    | Provision for directors' bonuses   | 472               |
| Other                                  | 27,553    | Other  | 22,016            |
| Allowance for doubtful accounts        | -146      | Non-current liabilities  | 535,684           |
| Non-current assets                     | 1,060,134 | Bonds payable  | 46,700            |
| Property, plant and equipment          | 842,283   | Convertible bond-type bonds with share acquisition rights                  | 60,000            |
| Buildings and structures, net          | 235,988   | Long-term loans payable  | 324,669           |
| Oil storage depots, net                | 34,984    | Deferred tax liabilities   | 33,454            |
| Machinery, equipment and vehicles, net | 186,250   | Deferred tax liabilities for land revaluation                              | 5,192             |
| Land                                   | 317,255   | Provision for special repairs  | 20,992            |
| Leased assets, net                     | 597       | Provision for business structure improvement                               | 1,050             |
| Construction in progress               | 59,022    | Provision for environmental measures                                       | 1,362             |
| Other, net                             | 8,183     | Net defined benefit liability  | 5,085             |
| Intangible assets                      | 40,964    | Provision for executive remuneration BIP trust                             | 111               |
| Software                               | ŕ         | Asset retirement obligations   | 21,330            |
|  | 3,585     | Other  | 15,733            |
| Other                                  | 37,378    | Net assets   | <u>401,850</u>    |
| Investments and other assets           | 176,886   | Shareholders' equity   | 289,779           |
| Investment securities                  | 117,552   | Capital stock  | 40,000            |
| Long-term loans receivable             | 1,262     | Capital surplus  | 82,963            |
| Long-term prepaid expenses             | 4,741     | Retained earnings  | 167,574           |
| Net defined benefit asset              | 2,765     | Treasury shares  | -758              |
| Cost recovery under production sharing | 19,404    | Accumulated other comprehensive income                                     | -8,713            |
| Deferred tax assets                    | 23,221    | Valuation difference on available-for-sale securities                      | 4,121             |
| Other                                  | 8,397     | Deferred gains or losses on hedges   | 99                |
| Allowance for doubtful accounts        | -459      | Revaluation reserve for land   | -20,911           |
| Deferred assets                        | 404       | Foreign currency translation adjustment                                    | 7,236             |
| Bond issuance cost                     | 404       | Remeasurements of defined benefit plans                                    | 739               |
|  |           | Non-controlling interests  | 120,785           |
| 1                                      |           |  |                   |

### **Consolidated Statements of Income**

Fiscal Year 2018(From April 1, 2018 to March 31, 2019)

| Item  | Amount  |           |
|---|---------|-----------|
| I Net sales   |         | 2,770,365 |
| I Cost of sales   |         | 2,539,930 |
| Gross profit  |         | 230,429   |
| II Selling, general and administrative expenses               |         | 135,775   |
| Operating profit  |         | 94,65.    |
| W Non-operating income  |         |           |
| Interest income   | 642     |           |
| Dividend income   | 763     |           |
| Rent income on non-current assets                             | 1,147   |           |
| Share of profit of entities accounted for using equity method | 6,859   |           |
| Foreign exchange gains  | 3,861   |           |
| Other   | 2,981   | 16,25     |
| V Non-operating expenses                                      |         |           |
| Interest expenses   | 10,875  |           |
| Other   | 3,378   | 14,25     |
| Ordinary profit   |         | 96,65     |
| VI Extraordinary income                                       |         |           |
| Gain on sales of non-current assets                           | 629     |           |
| Gain on sales of investment securities                        | 861     |           |
| Subsidy income  | 5,541   |           |
| Compensation income   | 744     |           |
| Insurance income  | 272     |           |
| Other   | 147     | 8,19      |
| VII Extraordinary losses                                      |         | ,         |
| Loss on sales of non-current assets                           | 134     |           |
| Loss on disposal of non-current assets                        | 5,437   |           |
| Impairment loss   | 2,009   |           |
| Loss on valuation of investment securities                    | 1,090   |           |
| Other   | 213     | 8,88      |
| Profit before income taxes                                    |         | 95,96     |
| Income taxes - current  | 43,852  |           |
| Income taxes - deferred                                       | -13,935 | 29,91     |
| Profit  |         | 66,04     |
| Profit attributable to non-controlling interests              |         | 12,91     |
| Profit attributable to owners of parent                       |         | 53,13     |

### **Consolidated Statements of Changes in Equity**

Fiscal Year 2018 (from April 1, 2018 to March 31, 2019)

|  |               |                      |                   |                 | (Unit: million yen)           |  |  |
|--|---------------|----------------------|-------------------|-----------------|-------------------------------|--|--|
|  |               | Shareholders' equity |                   |                 |                               |  |  |
|  | Capital stock | Capital surplus      | Retained earnings | Treasury shares | Total shareholders'<br>equity |  |  |
| Balance at April 1, 2018                             | 40,000        | 84,359               | 118,701           | -1,091          | 241,970                       |  |  |
| Changes of items during the period                   |               |                      |                   |                 |                               |  |  |
| Dividends of surplus                                 |               |                      | -4,238            |                 | -4,238                        |  |  |
| Profit attributable to owners of parent              |               |                      | 53,132            |                 | 53,132                        |  |  |
| Purchase of treasury shares                          |               |                      |                   | -2              | -2                            |  |  |
| Disposal of treasury shares                          |               | 206                  |                   | 334             | 541                           |  |  |
| Reversal of revaluation reserve for land             |               |                      | -21               |                 | -21                           |  |  |
| Purchase of shares of consolidated subsidiaries      |               | -1,602               |                   |                 | -1,602                        |  |  |
| Net changes of items other than shareholders' equity |               |                      |                   |                 |                               |  |  |
| Total changes of items during the period             | -             | -1,395               | 48,872            | 332             | 47,808                        |  |  |
| Balance at March 31, 2019                            | 40,000        | 82,963               | 167,574           | -758            | 289,779                       |  |  |

|  |  | Accum                                    | ulated other c                     | omprehensive                                  | income  |  |                                  |                     |
|--|--|--|------------------------------------|---|---|--|----------------------------------|---------------------|
|  | Valuation<br>difference on<br>available-for-<br>sale<br>securities | Deferred gains<br>or<br>losses on hedges | Revaluation<br>reserve<br>for land | Foreign currency<br>translation<br>adjustment | Remeasurements<br>of defined<br>benefit plans | Total<br>accumulated<br>other<br>comprehensive<br>income | Non-<br>controlling<br>interests | Total<br>net assets |
| Balance at April 1, 2018                             | 6,379  | -267                                     | -20,923                            | 8,715   | 2,803   | -3,292   | 117,468                          | 356,146             |
| Changes of items during the period                   |  |  |                                    |   |   |  |                                  |                     |
| Dividends of surplus                                 |  |  |                                    |   |   |  |                                  | -4,238              |
| Profit attributable to owners of parent              |  |  |                                    |   |   |  |                                  | 53,132              |
| Purchase of treasury shares                          |  |  |                                    |   |   |  |                                  | -2                  |
| Disposal of treasury shares                          |  |  |                                    |   |   |  |                                  | 541                 |
| Reversal of revaluation reserve for land             |  |  | 21                                 |   |   | 21   |                                  | -                   |
| Purchase of shares of consolidated subsidiaries      |  |  |                                    |   |   |  |                                  | -1,602              |
| Net changes of items other than shareholders' equity | -2,257   | 367                                      | -9                                 | -1,479  | -2,063  | -5,442   | 3,316                            | -2,126              |
| Total changes of items during the period             | -2,257   | 367                                      | 11                                 | -1,479  | -2,063  | -5,420   | 3,316                            | 45,704              |
| Balance at March 31, 2019                            | 4,121  | 99                                       | -20,911                            | 7,236   | 739   | -8,713   | 120,785                          | 401,850             |

Notes to Consolidated Financial Statements

In the consolidated balance sheet, consolidated statements of income and consolidated statements of changes in equity of Cosmo Energy Holdings Co., Ltd. (the "Company") represented in the million yen unit, figures less than 1 million yen are rounded down.

(Notes concerning Important Items that Provide the Basic Information for the Development of the Consolidated Financial Statements) 1. Items concerning the Scope of Consolidation for Reporting

(1) Number of Consolidated Subsidiaries: 35

Name of major consolidated subsidiaries: Cosmo Energy Exploration & Production Co., Ltd.

Cosmo Oil Co., Ltd. Cosmo Oil Marketing Co., Ltd. Abu Dhabi Oil Co., Ltd. Maruzen Petrochemical Co., Ltd.

Eco World Kuzumaki Wind Power Co., Ltd., Goto-Kishiku Wind Power Laboratory Co., Ltd., Tachikawa Wind Power Laboratory Co., Ltd. and Dangamine Wind Farm Co., Ltd. were excluded from the scope of the consolidated subsidiaries of the Company, since they were merged by EcoPower Co., Ltd. which is the consolidated subsidiaries during FY2018.

(2) Name of major non-consolidated subsidiaries: Osadano Gas Center Co., Ltd.

Reason for exclusion from accounting consolidation:

19 subsidiaries of the Company were excluded from its consolidated subsidiaries because they are small businesses and their respective total assets, net sales, and profit/loss attributable to owners of parent and retained earnings (both amounts equivalent to what is accounted for under the equity method) have no material impact on the consolidated financial statements of the Company.

2. Items concerning the Application of the Equity Method

 Number of Non-consolidated Subsidiaries Accounted for Using the Equity Method: 19 Name of major subsidiaries: Osadano Gas Center Co., Ltd.

(2) Number of Associated Companies Accounted for Using the Equity Method: 10 Name of major associated companies: United Petroleum Development Co., Ltd., GYXIS CORPORATION, Kygnus Sekiyu K.K.

neo ALA Co., Ltd. was excluded from the scope of associated companies applied the equity method due to the sale of all of its shares owned by the Company during FY2018.

- (3) Major Business Entities of Associated Companies Not Accounted for Using the Equity Method: Ogishima Oil Terminal Co., Ltd., Kasumi Sanbashi Kanri Co., Ltd. Reasons for Exclusion from the Application of the Equity Method: The equity method does not apply to the above associates because their profit/loss and retained earnings (both amounts equivalent to what is accounted for under the equity method) have little impact on the consolidated financial statements of the Company on an individual basis, nor have any material impact on them on an aggregate basis.
- (4) Special Remarks Necessary to Make concerning the Procedures of the Application of the Equity Method: As for the subsidiaries and associates which are subject to the application of the equity method and which have different accounting periods from that of the Company, such business entities' financial statements for their accounting periods are used for reporting herein.
- 3. Items concerning the Accounting Periods of the Consolidated Subsidiaries

Of the 35 consolidated subsidiaries, Abu Dhabi Oil Co., Ltd., Qatar Petroleum Development Co., Ltd., Cosmo Oil International Pte. Ltd., Cosmo Oil (U.K.) Limited., and Cosmo Oil Europe B.V. adopt a fiscal year ending December 31, and Akita Wind Power Laboratory Co., Ltd. adopts a fiscal year ending February 28, respectively.

The consolidated financial statements herein have been developed by using their financial reports as of December 31, 2018 or February 28, 2019, and any material transactions arising between end of their fiscal year and consolidated fiscal year, the date for the consolidated settlement of accounts for the Company, are reflected on the consolidated financial statements herein by making necessary adjustments.

### 4. Items concerning the Accounting Policies

(1) Significant Asset Valuation Standards and Methods

| ) Significant i isset variation Standards and                           | - Heurous  |
|---|--|
| 1) Securities:  |  |
| a. Securities held to maturity:   | Stated at amortized cost method  |
| b. Other securities:  |  |
| - Securities available for sale with fair market value:                 | Stated at fair value based on market values applicable on the date of consolidated settlement of accounts (in which all differences between the carrying amounts and the fair values are reported as a separate component of net assets, while the cost of securities sold is calculated by the moving average method) |
| <ul> <li>Securities with no available fair<br/>market value:</li> </ul> | Stated at cost determined by the moving average method   |
| 2) Inventories:   | Principally stated at cost determined by the weighted average method (however, the amounts of inventories stated in the balance sheet were computed by using the method that book values are reduced to reflect declines in profitability)   |

Stated at fair value

3) Derivative financial instruments:

#### (2) Significant Depreciable Assets and Depreciation Methods

1) Property, Plant and Equipment (except leased assets):

The straight line method is mainly adopted to calculate depreciation expenses for these asset items. The number of years of their useful lives and their residual value is calculated based on the criteria defined under the Corporation Tax Law of Japan. However, the number of years of useful lives of the machinery and equipment, structures and Oil storage depots, of the property, plant and equipment owned by Cosmo Oil Co., Ltd., a consolidated subsidiary of the Company, is calculated based on the number of years of their economic useful lives, which better reflect their use status respectively and the economic useful life of 15 years is adopted for the Cosmo Oil Property Service Corporation's service stations by taking their actual past performances into consideration. As for Abu Dhabi Oil Co., Ltd., a consolidated subsidiary of the Company, adopts the number of years for useful life as defined in the concession agreements and economic useful life by taking into account the durability and other conditions of the assets currently owned. As for EcoPower Co., Ltd., a consolidated subsidiary of the Company of the Company, and its subsidiaries, an economic useful life of 20 years is mainly adopted for the windmills operated by them.

2) Intangible Assets (except leased assets):

The straight line method is mainly adopted to calculate depreciation expenses for these asset items. The number of years of their useful lives is calculated based on the criteria defined under the Corporate Income Tax Law of Japan, providing that amortization expenses for the software used by the Company is calculated on the straight line method over the period of its availability in-house (5 years).

#### 3) Leased Assets:

Leased assets involving finance lease transactions under which the ownership of the leased assets is transferred to lessees: The method to calculate depreciation expenses for such assets is the same as that applied to non-current assets owned by the Company.

Leased assets involving finance lease transactions under which the ownership of the leased assets is not transferred to lessees:

The method to calculate depreciation for such assets is the straight line method with their residual values being zero over their leased periods used as the number of years for useful life.

Out of finance lease transactions other than those under which the ownership of the leased assets is considered to be transferred to lessees, such transactions, of which the lease term each commenced before the initial year of the application of the ASBJ Statement No. 13"Accounting Standards for Lease Transactions", are continuously accounted for in conformity with the accounting process applicable to operating lease transactions.

4) Long-term Prepaid Expenses:

The equal installment method is adopted to calculate depreciation expenses for these account items over the period defined under the Corporate Income Tax Law of Japan.

### (3) Accounting Process Applied to Deferred Assets

### Bond Issuance Cost:

The cost for bond issuance is amortized in the straight line method over the bond redemption period.

### (4) Standards for Recording Significant Allowance/Provisions

1) Allowance for doubtful accounts

An estimated amount of irrecoverable debts is set aside against any potential losses on the failure to collect the accounts receivable.

a. Ordinary accounts receivable:

b. Highly doubtful receivables and claims in bankruptcy and reorganization, etc.:

The amount of allowance calculated at the actual ratio of bad debts The amount of allowance calculated based on the evaluation of financial situations of individual accounts involved.

2) Provision for special repairs

As for certain consolidated subsidiaries, a provision is set aside to cover expenses arising from the inspection and repairs of the oil tanks and machine equipment in refineries subject to the open regular inspection in compliance with the Fire Service Act, and an amount equal to the estimated cost of periodically required repairs was added to the provision for current fiscal year.

3) Provision for business structure improvement

The Company recorded the estimated amount of a provision to cover expenses and losses that were expected to be incurred in the near future following the closure of the refinery owned by Cosmo Oil Co., Ltd., a consolidated subsidiary of the Company, and the legal measures associated with the operations of the refinery.

4) Provision for environmental measures

The Company recorded the estimated amount of a provision to cover expenses to treat contaminated soil. It also recorded the estimated amount of a provision to cover expenses to treat the PCB waste in accordance with the Law Concerning Special Measures Against Polychlorinated Biphenyl Waste.

5) Provision for bonuses

In preparation for the payment of bonuses to employees etc., the amount to be paid in the fiscal year under review is posted based on the amount estimated to be paid.

6) Provision for directors' bonuses

In preparation for the payment of bonuses to directors, the Company and certain consolidated subsidiaries post the amount to be paid in the fiscal year under review based on the amount estimated to be paid.

7) Provision for Executive Remuneration Board Incentive Plan Trust

In preparation for the granting of shares in the Company to the Company's Directors (excluding Outside Directors and members of the Supervisory Committee) and Executive Officers, and certain consolidated subsidiaries' Directors (hereinafter "the Directors etc."), provision is posted based on the value of shares estimated to be granted in accordance with points allocated to the Directors etc. under the share granting rules.

- (5) Other Important Items Necessary to Develop Consolidated Financial Statements
  - 1) Standards for Recognition of Construction Revenue and Cost

As for recognition of revenues from constructions undertaken by the Company, the percentage of completion method (the percentage of construction is estimated based on the method of the ratio of actual cost incurred to total estimated cost) is applied to construction contracts in process in which the outcome of the construction activity is deemed certain by the end of FY2017, while the completed contract method is applied to other construction contracts.

2) Accounting Process for Consumption Tax, etc.

As for how to account for national and local consumption taxes, all domestic transactions are accounted for by excluding these tax amounts from the amounts thereof.

3) Accounting Process for Cost Recovery under Production Sharing

Some of its consolidated subsidiaries account for crude oil exploration and development and other related costs spent under the production sharing agreements. After the inception of crude oil production, they recover these costs by receiving products under the same agreements. They are stated in the "Cost Recovery under Production Sharing" item of the "Investment and other assets" account on the consolidated balance sheet herein.

4) Application of the consolidated tax payment system The consolidated tax payment system is applied. 5) Standards for Recording Net defined benefit liability

"Net defined benefit liability" is recorded at an estimated amount of projected benefit obligation after deducting the fair value of pension assets as of March 31, 2018 to cover retirement and severance benefits payable to employees.

Past-service costs are recognized as an expense item at an amount prorated in the straight line method over a certain number of years (8 - 10 years) within the average of the remaining years of service to be performed by the employees at the time of accrual.

Actuarial gains and losses are primarily recognized in expenses as an amount prorated in the straight line method over a certain number of years (8 - 10 years), which is within the average of the estimated remaining years of service to be performed by the employees at the time of accrual, commencing with the consolidated fiscal year following the accrual time. Unrecognized actuarial gains and losses and past-service costs are recognized as "Remeasurements of defined benefit plans" in accumulated other comprehensive income of net assets in the balance sheets after adjusting for tax effects. The liabilities of employee retirement benefits, which is expected employee retirement benefits attribute to the end of the financial year, is calculated by a method using a benefit formula.

### 6) Accounting treatment of trust beneficiary rights to trusts whose trust assets are land

With respect to trust beneficiary rights to trusts whose trust assets are land owned by some of its consolidated subsidiaries, the Company records all asset and liability accounts in the trust assets and all revenues and expenses arising from the trust assets in relevant account items on its consolidated balance sheet and consolidated statement of income.

### 5. Items concerning Amortization of Goodwill

Goodwill items are in principle amortized in accordance with the equal installment method in 5 years, providing that smallamount ones are amortized in a lump sum.

### (Notes to Changes in Representation Methods)

(Adoption of "Partial Amendments of Standard for Tax Effect Accounting")

The Company has implemented the adoption of "Partial Amendments of Standard for Tax Effect Accounting" (the Accounting Standard Board of Japan Statement No.28 on February 16, 2018) from the beginning of the consolidated fiscal year and changed the presentation method by which deferred tax assets have been included in investments and other assets, and deferred tax liabilities have been included in non-current liabilities.

(Notes to Consolidated Balance Sheet)

1. Accumulated depreciation for property, plant and equipment

#### 2. Pledged Assets

| reakdown of Assets Pledged as Collateral and Amounts thereof:           |                  |
|---|------------------|
| Property, plant and equipment   | ¥123,209 million |
| Cash and deposits   | ¥17,796 million  |
| Notes and accounts receivable-trade                                     | ¥10,016 million  |
| Investment securities   | ¥969 million     |
| Other   | ¥1,290 million   |
| ecured Liabilities:   |                  |
| Long-term loans payable (including repayments due within the next year) | ¥56,620 million  |
| Debts related to transactions with banks                                | ¥20,991 million  |

Breakdown of the Compressed Amounts deducted from the Acquisition Cost due to the National Subsidy, etc thereof:
 Machinery, equipment and vehicles
 ¥3,389 million
 Property, plant and equipment (other)
 ¥62 million

4. Contingencies

| s and fulfilling contracts. |
|-----------------------------|
| ¥2,744 million              |
| ¥2,222 million              |
| ¥1,296 million              |
| ¥411 million                |
| ¥412 million                |
|                             |

5. Items concerning Revaluation of Land

The three consolidated subsidiaries revalued their land properties used for business under the "Law concerning Revaluation Reserve for Land" (Law No. 34 issued on March 31, 1998). The income tax portion on variances due to revaluation is stated in the "Deferred tax liabilities for land revaluation" account in the "Liabilities" section on the Consolidated Balance Sheet and the revaluation variances, net of the income tax portion, are stated in the "Revaluation reserve for land" account in the "Net Assets" section on the Consolidated Balance Sheet.

·Revaluation method

The land sites for the refineries were valued in accordance with the appraisal provided in Paragraph 5 of Article 2 of the "Enforcement Ordinance for the Law concerning the Revaluation Reserve for Land" (Government Ordinance No. 119 issued on March 31, 1998), and other land sites were valued by referring to the road ratings provided in Paragraph 4 of Article 2 of the "Enforcement Ordinance for the Law concerning the Revaluation Reserve for Land," as well as making some rational adjustments.

### ·Date of Revaluation

March 31, 2002 (and December 31, 2001 completed by one consolidated subsidiary)

• The total amount of the revalued land at fair value as of March 31, 2019 is smaller than their total carrying amount after revaluation and the difference amounted to:

¥32,437 million

### 6. Financial Covenants

Out of borrowings, borrowings amounting to ¥89,978 million (including those payable within the next year) come with financial covenants with the acceleration clause which will be activated with respect to such liabilities under certain loan contracts. (Financial covenants vary from different loan contracts, but key covenants are stated as follows):

|     | Repayment Deadline | Loan Balance    | Financial Covenants  |
|-----|--------------------|-----------------|--|
| (1) | September 30, 2024 | ¥45,000 million | <ol> <li>The Company shall not record ordinary loss, as stated in consolidated<br/>statements of income for three consecutive years.</li> <li>The Company shall maintain the amount of net assets at ¥156.6 billion or<br/>more as stated in its consolidated balance sheet at the end of each fiscal<br/>year.</li> </ol> |
| (2) | April 26, 2019     | ¥34,120 million | The Company shall maintain the amount of net assets at $\pm 152.0$ billion or more as stated in its consolidated balance sheet at the end of each fiscal year.   |

(Notes to Consolidated Statements of Changes in Equity)

1. Types and Number of Outstanding Shares and Treasury Shares as of March 31, 2019

| Outstanding shares | Ordinary shares |   | 84,770,508 shares |
|--------------------|-----------------|---|-------------------|
| Treasury shares    | Ordinary shares |   | 462,910 shares    |
|                    |                 | (including executive remuneration BIP trust | 460,172 shares)   |

2. Distribution of Dividend

(1) Payment Amount of Dividend

| (Resolution adopted by) | Туре     | Total dividend<br>amount (¥ mil) | Dividend per<br>share (¥) | Record date    | Effective date |
|-------------------------|----------|----------------------------------|---------------------------|----------------|----------------|
| Shareholders' Meeting   | Ordinary |                                  |                           |                |                |
| held on June 21, 2018   | shares   | 4,238                            | 50                        | March 31, 2018 | June 22, 2018  |

(Note) The dividend amount for treasury shares held by BIP trust in the total dividend amount 33 million

(2) Dividends whose effective date will fall after the end of FY 2018 among those whose record date falls within FY2018.

The Company proposes the following agendum at the ordinary general meeting of shareholders held on June 20, 2019.

| (Resolution adopted by) | Туре     | Total dividend<br>amount (¥ mil) | Dividend resource | Dividend per<br>share (¥) | Record date    | Effective date |
|-------------------------|----------|----------------------------------|-------------------|---------------------------|----------------|----------------|
| Shareholders' Meeting   | Ordinary |                                  | Retained          |                           |                |                |
| held on June 20, 2019   | shares   | 6,781                            | earnings          | 80                        | March 31, 2019 | June 21, 2019  |
|                         |          |                                  |                   |                           |                |                |

(Note) The dividend amount for treasury shares held by BIP trust in the total dividend amount 36 million

3. Type and the number of shares for the purpose of stock acquisition rights at the end of the current consolidated fiscal year Ordinary shares 15,596,568 shares

### (Notes to Financial Products)

#### 1. Information on the Status of Financial Products

The Group procures funds for the capital spending and the working capital by direct or indirect financing. These funds are mainly necessary to undertake the oil refining and marketing and oil exploration and production businesses.

The Group also keeps credit risks involving customers with respect to notes and accounts receivable-trade and accounts receivable-other lower by managing them in accordance with its credit management scheme. Securities and Investment securities are mainly equity securities, out of which listed shares are reviewed on a quarterly basis to keep track of their fair value.

Most of notes and accounts payable, trade, and accrued expenses, etc. are due within the next year.

Loans payable, Commercial papers and bonds payable are used to raise working funds (mainly short-term) and capital spending funds (long-term) and interest rate swap contracts are purchased to reduce interest rate fluctuations on some long-term loans to get interest payable fixed.

The Group uses foreign currency forward contracts and currency option contracts to hedge risks due to the effect of currency exchange rate fluctuations, and also uses crude oil and petroleum product swap contracts and commodity forward contracts in open market to hedge risks stemming from commodity price fluctuations. The Group trades derivatives within the range of actual demand in accordance with its internal control rules, and The Group has a policy of not executing speculative derivative transactions.

### 2. Information about Fair Value of Financial Products, etc.

The book value of the following items on the consolidated balance sheet, their fair value and the variance between the two amounts as of March 31, 2019 are stated as follows:
(Millions of van)

|  |  |             | (Millions of yen) |
|--|--|-------------|-------------------|
|  | Book value on the<br>consolidated balance<br>sheet * | Fair value* | Difference        |
| (1) Cash and deposits  | 49,445   | 49,445      | —                 |
| (2) Notes and accounts receivable-trade                        | 245,164  | 245,164     | —                 |
| (3) Accounts receivable-other                                  | 42,397   | 42,397      | —                 |
| (4) Investment securities                                      |  |             |                   |
| 1)Securities of held to maturity                               | 47   | 49          | 1                 |
| 2)Other securities   | 20,014   | 20,014      | —                 |
| (5) Notes and accounts payable-trade                           | (267,897)  | (267,897)   | —                 |
| (6) Short-term loans payable                                   | (164,739)  | (164,739)   | _                 |
| (7) Commercial papers  | (98,000)   | (98,000)    | —                 |
| (8) Accounts payable-other                                     | (107,055)  | (107,055)   | —                 |
| (9) Accrued volatile oil and other petroleum taxes             | (88,987)   | (88,987)    | —                 |
| (10) Income taxes payable                                      | (5,324)  | (5,324)     | _                 |
| (11) Bonds payable   | (46,700)   | (47,378)    | 678               |
| (12) Convertible bond-type bonds with share acquisition rights | 60,000   | (61,062)    | 1,062             |
| (13) Long-term loans payable                                   | (324,669)  | (326,971)   | 2,302             |
| (14) Derivative transactions                                   | 2,171  | 2,171       | —                 |

\* Items recorded in the liabilities section are stated in ( ).

(Note) How to calculate the fair value of financial products and information about securities and derivative transactions are stated as follows:

(1) Cash and deposits, (2) Notes and accounts receivable-trade and (3) Accounts receivable-other

They are settled on a short-term basis and their fair values are roughly equal to their book value, so that they are stated at book value.

(4) Investment securities

As for their fair value, equity securities are stated at fair value on the trade exchanges they are listed.

Non-marketable equity securities ("¥97,489 million Other securities") are not listed item (4) above, because there were extremely difficult to figure out the fair value.

- (5) Notes and accounts payable-trade, (6) Short-term loans payable, (7) Commercial papers, (8) Accounts payable-other,
- (9) Accrued volatile oil and other petroleum taxes, (10) Income taxes payable.

They are settled on a short-term basis and their fair values are roughly equal to their book value, so that they are stated at book value.

(11) Bonds payable

The fair value of a corporate bond is calculated by discounting the sum of its principal and interest at an interest rate at which a similar corporate bond is assumed to be issued in the market.

(12) Convertible bond-type bonds with share acquisition rights

The fair value of convertible bond-type bonds with share acquisition rights is calculated by the price on the exchange.

(13) Long-term loans payable

The fair value of a long-term loan is calculated by discounting the sum of its principal and interest at an interest rate at which a similar, new loan is assumed to be made.

(14) Derivative transactions

The fair value of a derivative contract is calculated based on the price provided by the financial institution, etc. from which it was purchased and its final value in the forward market.

A specially treated interest rate swap is accounted for as an integral part of the long-term loan, or the subject of hedging, so that the fair value of the swap is stated by being included in the fair value of the long-term loan (Please refer to Items (13) above).

### (Notes to Asset Retirement Obligations)

Asset retirement obligations reported in the consolidated balance sheet

1 Overview of the Asset Retirement Obligations

The Group primarily records the following asset retirement obligations.

- •Obligation to restore the service stations accompanying with the fixed-term land lease contract for business purposes
- •Obligation to restore the windmills accompanying with the land lease contract
- ·Obligation to restore the offices accompanying with the real estate rental contract
- ·Obligation to close the mine accompanying with the concession agreement taking effect

#### 2 Calculation Method of the Asset Retirement Obligations

The asset retirement obligations are calculated by estimating the expected period of use between 8 and 50 years since its acquisition and applying discount rates ranging from 0.005% to 2.306%.

| 3 | Change in the Asset Retirement Obligations                      | (Millions of yen)   |
|---|---|---------------------|
|   |   | Fiscal Year 2018    |
|   |   | (From April 1, 2018 |
|   |   | to March 31, 2019)  |
|   | Balance at the beginning of the year                            | 20,633              |
|   | Increase due to the acquisition of property and equipment       | 1,160               |
|   | Increase due to change in estimation                            | 308                 |
|   | Adjustments due to the elapse of time                           | 244                 |
|   | Decrease due to the fulfillment of asset retirement obligations | -199                |
|   | Balance at the end of the year                                  | 22,147              |

(Notes to Leasehold Properties and Other Real Estate)

1. Information about the Current Status of Leasehold Properties and Other Real Estate

The Company and some subsidiaries own leasehold service stations, office buildings and other properties in Tokyo and other areas, and they also own idle properties which are not expected to be utilized in the future.

#### 2. Information on the Fair Value of the Leasehold Properties Held

|  | (Millions of yen) |
|--|-------------------|
| Book value on the consolidated balance sheet | Fair value        |
| 30,481                                       | 29,737            |

Notes: 1 The book value of each property on the Consolidated Balance Sheet is its acquisition cost less accumulated depreciation therefore.

2 The fair value of major properties as of the end of the current fiscal year is the amount based on the statement of the property appraisal standard provided by the external licensed appraiser, while the fair value of other properties is determined by referring to the amount based on the property appraisal standard.

As for properties of less importance, certain assessed amounts or the amounts based on the measurement indices which are considered as reflecting appropriate market prices are regarded as the fair value of such properties, while the appropriate book value of some buildings and other depreciated assets is regarded as their fair value.

#### (Notes to Per-Share Information)

1. Net assets per share

2. Net income per share

(Notes to Lease Transactions)

The future lease payment from non-cancellable operating leases

Within one year Over one year

(Notes to Significant events after reporting period)

As a result of discussions with the shareholders of Gyxis Corporation regarding the handling of penalty charges, etc. related to the agreement between shareholders, the penalty charges will be incurred.

By this, in the next consolidated fiscal year, approximately ¥7.8 billion in compensation will be recorded as extraordinary income as compensation received.

#### (Additional Information)

Transactions of granting shares in the Company to executives through a trust

The Company introduced the Executive Remuneration BIP Trust to the Directors etc.

In the Executive Remuneration BIP Trust, the Company purchases as many Company shares as estimated to be granted to the Directors etc. under the established share granting rules and grants Company shares to Directors etc. in accordance with their ranks and terms of office.

In accounting for the trust, the gross method is adopted in line with "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts" (Practical Issues Task Force No. 30; March 26, 2015). As a result, the book value of the Company shares held in trust is posted as treasury shares in shareholders' equity.

The book value and number of the treasury shares at the end of the fiscal year under review were 752 million yen and 460, respectively.

956 million 1,864 million

### **Balance Sheet**

Fiscal Year 2018 (As of March 31, 2019)

(Unit: million yen)

| Item   | Amount  | Item  | Amount         |  |
|--|---------|---|----------------|--|
| Assets   | 731,598 | Liabilities   | <u>641,895</u> |  |
| Current assets   | 310,813 | Current liabilities                                       | 304,991        |  |
| Cash and deposits  | 2,496   | Short-term loans payable                                  | 40,171         |  |
| Short-term loans receivable from subsidiaries and associates | 297,504 | Short-term loans payable to subsidiaries and associates   | 38,642         |  |
| Accounts receivable-other                                    | 5,111   | Current portion of long-term loans payable                | 72,120         |  |
| Other  | 5,701   | Commercial papers   | 98,000         |  |
| Non-current assets   | 420,649 | Accounts payable-other                                    | 6,905          |  |
| Property, plant and equipment                                | 123,703 | Income taxes payable                                      | 582            |  |
| Buildings and structures, net                                | 441     | Deposits received   | 47,042         |  |
| Vehicles, net  | 9       | Provision for bonuses                                     | 375            |  |
| Tools, furniture and fixtures, net                           | 51      | Provision for directors' bonuses                          | 175            |  |
| Land   | 123,200 | Other   | 976            |  |
| Leased assets  | 0       | Non-current liabilities                                   | 336,904        |  |
| Intangible assets  | 920     | Bonds payable   | 40,700         |  |
| Software   | 564     | Convertible bond-type bonds with share acquisition rights | 60,000         |  |
| Other  | 356     | Long-term loans payable                                   | 234,090        |  |
| Investments and other assets                                 | 296,025 | Long-term deposits received                               | 339            |  |
| Investment securities  | 5,774   | Provision for executive remuneration BIP trust            | 42             |  |
| Shares of subsidiaries and associates                        | 218,827 | Other   | 1,732          |  |
| Long-term loans receivable                                   | 1       | Net assets  | 89,702         |  |
| Long-term loans receivable from subsidiaries and             | 70,220  | Shareholders' equity                                      | 89,478         |  |
| associates   |         | Capital stock   | 40,000         |  |
| Long-term deposits   | 691     | Capital surplus   | 22,262         |  |
| Deferred tax assets  | 322     | Legal capital surplus                                     | 10,000         |  |
| Other  | 187     | Other capital surplus                                     | 12,262         |  |
| Deferred assets  | 135     | Retained earnings   | 27,974         |  |
| Bond issuance cost   | 135     | Other retained earnings                                   | 27,974         |  |
|  |         | Retained earnings brought forward                         | 27,974         |  |
|  |         | Treasury shares   | Δ <b>75</b> 8  |  |
|  |         | Valuation and translation adjustments                     | 224            |  |
|  |         | Valuation difference on available-for-sale securities     | 450            |  |
|  |         | Deferred gains or losses on hedges                        | △226           |  |
| Total assets   | 731,598 | Total liabilities and net assets                          | 731,598        |  |

### **Statements of Income**

Fiscal Year 2018 (From April 1, 2018 to March 31, 2019)

|  |        | (Unit: million yen |  |
|--|--------|--------------------|--|
| Item   | Amount |                    |  |
| I Operating revenue                                    |        | 29,297             |  |
| I General and administrative expenses                  |        | 8,754              |  |
| Operating profit                                       |        | 20,543             |  |
| III Non-operating income                               |        |                    |  |
| Interest income  | 8,100  |                    |  |
| Dividend income  | 208    |                    |  |
| Foreign exchange gains                                 | 7      |                    |  |
| Other  | 163    | 8,479              |  |
| <b>IV</b> Non-operating expenses                       |        |                    |  |
| Interest expenses                                      | 8,090  |                    |  |
| Interest on bonds                                      | 503    |                    |  |
| Other  | 958    | 9,553              |  |
| Ordinary profit  |        | 19,469             |  |
| V Extraordinary income                                 |        |                    |  |
| Gain on liquidation of subsidiaries and associates     | 282    |                    |  |
| Gain on sales of shares of subsidiaries and associates | 748    | 1,031              |  |
| VI Extraordinary loss                                  |        |                    |  |
| Loss on sales of non-current assets                    | 0      |                    |  |
| Loss on disposal of non-current assets                 | 2      | 3                  |  |
| Profit before income taxes                             |        | 20,497             |  |
| Income taxes-current                                   | 1,534  |                    |  |
| Income taxes-deferred                                  | △15    | 1,519              |  |
| Profit   |        | 18,978             |  |

Statements of Changes in Equity Fiscal Year 2018 (From April 1, 2018 to March 31, 2019)

(Unit: million yen)

|  |               |                    |                    | Sharehold          | ers' equity                                |                      |                    |                      |
|--|---------------|--------------------|--------------------|--------------------|--|----------------------|--------------------|----------------------|
|  |               | Capital surplus    |                    |                    | Retained earnings                          |                      |                    |                      |
|  | Capital stock | Legal              | Other              | Total              | Other<br>retained<br>earnings              | Total                | Treasury<br>shares | Total<br>shareholder |
|  |               | capital<br>surplus | capital<br>surplus | capital<br>surplus | Retained<br>earnings<br>brought<br>forward | retained<br>earnings |                    | s' equity            |
| Balance at April 1, 2018                             | 40,000        | 10,000             | 12,055             | 22,055             | 13,234                                     | 13,234               | △1,091             | 74,199               |
| Changes of items during the period                   |               |                    |                    |                    |  |                      |                    |                      |
| Dividends of surplus                                 |               |                    |                    |                    | ∆4,238                                     | ∆4,238               |                    | ∆4,238               |
| Profit   |               |                    |                    |                    | 18,978                                     | 18,978               |                    | 18,978               |
| Purchase of treasury shares                          |               |                    |                    |                    |  |                      | riangle 2          | riangle 2            |
| Disposal of treasury shares                          |               |                    | 206                | 206                |  |                      | 334                | 541                  |
| Net changes of items other than shareholders' equity |               |                    |                    |                    |  |                      |                    |                      |
| Total changes of items during the period             | -             | -                  | 206                | 206                | 14,739                                     | 14,739               | 332                | 15,278               |
| Balance at March 31, 2019                            | 40,000        | 10,000             | 12,262             | 22,262             | 27,974                                     | 27,974               | △758               | 89,478               |

|  | Valu  | Valuation and translation adjustments    |  |                     |  |  |
|--|---|--|--|---------------------|--|--|
|  | Valuation<br>difference on<br>available-for-<br>sale securities | Deferred<br>gains or losses<br>on hedges | Total<br>valuation and<br>translation<br>adjustments | Total net<br>assets |  |  |
| Balance at April 1, 2018                             | 1,390   | ∆396                                     | 994  | 75,194              |  |  |
| Changes of items during the period                   |   |  |  |                     |  |  |
| Dividends of surplus                                 |   |  |  | △4,238              |  |  |
| Profit   |   |  |  | 18,978              |  |  |
| Purchase of treasury shares                          |   |  |  | riangle 2           |  |  |
| Disposal of treasury shares                          |   |  |  | 541                 |  |  |
| Net changes of items other than shareholders' equity | △940  | 170                                      | △770   | △770                |  |  |
| Total changes of items during the period             | △940  | 170                                      | △770   | 14,508              |  |  |
| Balance at March 31, 2019                            | 450   | △226                                     | 224  | 89,702              |  |  |

### **Notes to Financial Statements**

1. In the non-consolidated balance sheet, non-consolidated statements of income and non-consolidated statements of changes in equity of Cosmo Energy Holdings Co., Ltd. (the "Company") represented in the million yen unit, figures less than 1 million yen are rounded down.

### 2. Notes to Items concerning Significant Accounting Policies

| (1) Standards and Methods for Valuation of              | Securities   |
|---|--|
| Stocks issued by subsidiaries and associated companies: | Stated at cost determined by the moving average method   |
| Other securities:                                       | Securities available for sale with fair market value: Stated at fair value based on market values applicable on the date of settlement of accounts (in which all differences between the carrying amounts and the fair values are reported as a separate component of net assets, while the cost of securities sold is calculated by the moving average method)<br>Securities with no available fair market value: Stated at cost determined by the moving |
|   | average method   |
| (2) Valuation of Net Amounts of the Assets              | and Liabilities by Derivative Transactions:  |
|   | Stated at fair value   |
| (3) Methods for Depreciation of Non-current             | nt Assets  |
| Property, Plant and Equipment                           | The straight-line method   |
| (Excluding leased assets)                               | The number of years of their useful lives and salvage values are calculated based on<br>the criteria defined under the Corporate Income Tax Law of Japan.  |
| Intangible Assets                                       | The straight line method   |
|   | The number of years of their useful lives is calculated based on the criteria defined<br>under the Corporate Income Tax Law of Japan, providing that amortization expenses<br>for the software used by the Company is calculated on the straight-line method over<br>the period of its availability in-house (5 years).  |
| Leased Assets   | Leased assets involving finance lease transactions under which the ownership of the leased assets is not transferred to lessees:   |
|   | The method to calculate depreciation for such assets is the straight-line method with their residual values being zero over their leased periods used as the number of years for useful life.  |
| (4) Standards for Recording Allowances/Pr               | ovisions   |
| Allowance for doubtful accounts                         | An estimated amount of irrecoverable debts is set aside against any potential losses on<br>the failure to collect the accounts receivable.   |
|   | <ul> <li>a) Ordinary accounts receivable:</li> <li>The amount of allowance calculated at the actual ratio of bad debts</li> </ul>  |
|   | b) Highly doubtful receivables and claims in bankruptcy and reorganization, etc.:<br>The amount of allowance calculated based on the evaluation of financial situations<br>of individual accounts involved.  |
| Provision for bonuses                                   | In preparation for the payment of bonuses to employees etc., the amount to be paid in<br>the fiscal year under review is posted based on the amount estimated to be paid.  |
| Provision for directors' bonuses                        | In preparation for the payment of bonuses to directors, the Company posts the amount to be paid in the fiscal year under review based on the amount estimated to be paid.  |
| Provision for Executive Remuneration                    | In preparation for the granting of shares in the Company to the Company's Directors  |
| Board Incentive Plan Trust                              | (excluding Outside Directors and members of the Supervisory Committee) and<br>Executive Officers (hereinafter "the Directors etc."), provision is posted based on the<br>value of shares estimated to be granted in accordance with points allocated to the<br>Directors at a under the share granting rules.  |
| (5) Accounting Process Applied to Deferred              | Directors etc. under the share granting rules.<br>Assets   |
|   |  |

Bond Issuance Cost:

The cost for bond issuance is amortized in the straight line method over the bond redemption period.

(6) Accounting Process for Consumption Tax, etc.

As for how to account for national and local consumption taxes, all domestic transactions are accounted for by excluding these tax amounts from the amounts thereof.

(7) Application of the consolidated tax payment system The consolidated tax payment system is applied.

#### (8) Accounting Treatment for the Anonymous Association

The Company invested in the anonymous association, and CEAM LLC is entrusted with its operation of business transaction. Although the property of the anonymous association attribute to the operator, the association is practically operated by our capital. Thus, all the association's property and income summary records on to the financial statements with its total amounts, and with respect to trust beneficiary rights to trusts whose trust assets are land owned by the anonymous association, the Company records all asset and liability accounts in the trust assets and all revenues and expenses arising from the trust assets in relevant account items on its balance sheet and statement of income.

#### 3. Notes to changes in Display Methods

(Adoption of "Partial Amendments of Standard for Tax Effect Accounting")

The Company has implemented the adoption of "Partial Amendments of Standard for Tax Effect Accounting" (the Accounting Standard Board of Japan Statement No.28 on February 16, 2018) from the beginning of the consolidated fiscal year and changed the presentation method by which deferred tax assets have been included in investments and other assets, and deferred tax liabilities have been included in non-current liabilities.

### 4. Notes to Non-Consolidated Balance Sheet

| Trotes to ron Consolidated Datance Sheet                           |                  |
|--|------------------|
| (1) Short-term loans receivable from subsidiaries and associates:  | ¥5,126 million   |
| Long-term loans receivable from subsidiaries and associates:       | ¥0 million       |
| Short-term loans payable to subsidiaries and associates:           | ¥52,008 million  |
| Long-term loans payable to subsidiaries and associates:            | ¥246 million     |
| (2) Accumulated depreciation for the property, plant and equipment | ¥447 million     |
| (3) Pledged Assets   |                  |
| Breakdown of Assets Pledged as Collateral and Amounts thereof:     |                  |
| Land   | ¥123,200 million |
| Secured Liabilities:   |                  |
| Debts related to transactions with banks                           | ¥20,991 million  |
| (4) Contingencies  |                  |
| Guaranty of Liabilities  |                  |
| Cosmo Oil., Ltd.   | ¥136,774 million |
| Others   | ¥20,366 million  |
|  |                  |

(5) Financial Covenants

Out of borrowings, borrowings amounting to \$79,120 million (including those payable within the next year) come with financial covenants with the acceleration clause which will be activated with respect to such liabilities under certain loan contracts if the Company fails to comply with any of the following financial covenants.  $\le$  Financial Covenants of the Company  $\ge$ 

|     | Repayment DeadlineLoan BalanceFinancial Covenants |                 |  |  |  |  |  |
|-----|---|-----------------|--|--|--|--|--|
| (1) | September 30, 2024                                | ¥45,000 million | <ol> <li>The Company shall not record ordinary loss, as stated in consolidated<br/>statements of income for three consecutive years.</li> <li>The Company shall maintain the amount of net assets at ¥156.6 billion or<br/>more as stated in its consolidated balance sheet at the end of each fiscal<br/>year.</li> </ol> |  |  |  |  |
| (2) | April 26, 2019                                    | ¥34,120 million | The Company shall maintain the amount of net assets at ¥152.0 billion or more as stated in its consolidated balance sheet at the end of each fiscal year.  |  |  |  |  |

### 5. Notes to Non-Consolidated Statements of Income

| Operating revenue from subsidiaries and associates:  | ¥29,297 million |
|--|-----------------|
| General and administrative expenses for subsidiaries and associates:                       | ¥1,111 million  |
| Non-operating transactions with subsidiaries and associates:                               | ¥9,464 million  |
| (in addition, it is stated in "Notes to the Company's Transactions with Related Parties".) |                 |
|  |                 |

### 6. Notes to Non-Consolidated Statements of Changes in Equity

 Type and Number of Treasury Shares as of March 31, 2018

 Ordinary shares

 462,910 shares

(including the Executive Remuneration BIP Trust 460,172 shares)

### 7. Notes to Tax Effective Consequence Accounting

(Unit: million yen)

| 1) Deferred tax assets:                               |        |
|---|--------|
| Loss on valuation of investment securities            | 1,401  |
| Provision for bonuses                                 | 168    |
| Others  | 523    |
| deferred tax assets – Sub-total:                      | 2,092  |
| Valuation allowance:                                  | -1,648 |
| Total deferred tax assets:                            | 444    |
| 2) Deferred tax liabilities:                          |        |
| Valuation difference on available-for-sale securities | -81    |
| Others  | -40    |
| Total deferred tax liabilities:                       | -121   |
| Net deferred tax assets:                              | 322    |
|   |        |

### 8. Notes to Non-current Assets Used Under Leases

As for the non-current assets recorded on the balance sheet, we use some of office equipment by ownership transfer finance lease contract.

# 9. Notes to the Company's Transactions with Related Parties (1) Subsidiaries and Associated companies

| Туре       | Name (Ownership<br>type & ratio)                            |   | Cosmo Energy<br>Holdings's relationship<br>with relaited parties | Account item for record<br>entry              | Transaction<br>amount<br>(¥mil)                                       | Item  | Balance as of<br>Mar 31, 2019<br>(¥mil) |
|------------|---|---|--|---|---|---|---|
|            |   | Cosmo Oil Co., Imports and exports, Business  |  | Receipt of operating<br>revenue (*1)          | 5,183   | Accounts receivable-other   | 464                                     |
|            |   |   |  |   |   | Accounts payable-<br>other  | 56                                      |
|            | Cosmo Oil Co.,<br>Ltd.                                      |   | Loans to it (*2) and Funds<br>deposit (*3)                       | 302,160                                       | Short-term loans<br>receivable from<br>subsidiaries and<br>associates | 242,243   |   |
| Subsidiary | (directly, 100%<br>owned)                                   | sales of crude oil and<br>petroleum products,<br>etc.   | Loans to it<br>Interlocking directors                            | Interest receivable (*4)                      | 5,798   | _   | -                                       |
|            |   | cu.   |  | Assumption of guaranty liabilities (*5)       | 136,774   | _   | -                                       |
|            |   |   |  | Concomitant assumption<br>of liabilities (*6) | 60,000  | _   | -                                       |
|            |   |   |  | Guaranteed liabilities (*7)                   | 368,377   | _   | -                                       |
|            |   |   |  | Receipt of operating                          | 3,354   | Accounts receivable-other   | 300                                     |
|            |   |   |  | revenue (*1)                                  | 3,334   | Accounts payable-<br>other  | 29                                      |
|            | 0   | Cosmo Oil<br>Marketing Co.,<br>Ltd.<br>(directly, 100%<br>owned)<br>Sales of oil products,<br>vehicle leasing, etc.<br>Interlocking directors |  | Loans to it (*2) and Funds<br>deposit (*3)    | 24,090  | Short-term loans<br>receivable from<br>subsidiaries and<br>associates | 1,537                                   |
| Subsidiary | Marketing Co.,<br>Ltd.<br>(directly, 100%                   |   | administration   |   |   | Deposits received   | 1,149                                   |
| Succranity |   |   |  | Interest receivable (*4)                      | 268   | _   | -                                       |
|            |   |   |  | Interest payable (*4)                         | 397   | _   | -                                       |
|            |   |   |  | Assumption of guaranty<br>liabilities (*5)    | 2,583   | _   | -                                       |
|            |   |   |  | Concomitant assumption<br>of liabilities (*6) | 60,000  | _   | -                                       |
|            |   |   |  | Guaranteed liabilities (*7)                   | 368,377   | —   | -                                       |
| Subsidiary | Cosmo Oil Sales<br>Co., Ltd.<br>(indirectly, 100%<br>owned) | Co., Ltd.<br>directly, 100% Sales of oil products   | Loans to it  | Loans to it (*2) and Funds<br>deposit (*3)    | 11,906  | Deposits received   | 24,631                                  |
| Subsidiary |   |   |  | Interest payable (*4)                         | 47  | Accounts payable-<br>other  | 24                                      |
|            |   |   |  |   | Short-term loans<br>receivable from<br>subsidiaries and<br>associates | 30,305  |   |
| Subsidiary | Cosmo Oil<br>Property Service<br>Co., Ltd.                  | Property Service Management and   | Loans to it (*2) and Funds<br>deposit (*3)                       | 81,808  | Long-term loans<br>receivable from<br>subsidiaries and<br>associates  | 46,041  |   |
|            |   |   |  |   |   | Deposits received   | 5,708                                   |
|            |   |   |  | Interest receivable (*4)                      | 1,294   | _   | -                                       |
|            |   |   |  | Interest payable (*4)                         | 67  | _   | -                                       |
| Subsidiary | Sogo Energy Co.,<br>Ltd.(indirectly,                        | Sales of oil products   | Loans to it  | Loans to it (*2) and Funds<br>deposit (*3)    | 6,560   | Deposits received   | 11,433                                  |
|            | 100% owned)   |   |  | Interest payable (*4)                         | 28  | _   | -                                       |

| Туре       | Name (Ownership<br>type & ratio)   | Line of business   | Cosmo Energy<br>Holdings's relationship<br>with relaited parties | Account item for record<br>entry           | Transaction<br>amount<br>(¥mil) | Item  | Balance as of<br>Mar 31, 2019<br>(¥mil) |
|------------|--|--|--|--|---------------------------------|---|---|
| Subsidiary | Cosmo Matsuyama<br>Oil Co., Ltd.<br>(indirectly, 100%<br>owned)                          | Manufacture and sale<br>of petrochemical<br>products<br>Storage, loading and<br>discharging of<br>petroleum products | Loans to it  | Loans to it (*2) and Funds<br>deposit (*3) | 23,678                          | Short-term loans<br>receivable from<br>subsidiaries and<br>associates<br>Long-term loans<br>receivable from<br>subsidiaries and<br>associates | 11,228                                  |
|            |  |  |  | Interest receivable (*4)                   | 192                             | _   | -                                       |
|            | Cosmo<br>Engineering Co.,<br>Ltd.(directly, 100%<br>owned)                               | Undertaking of<br>facility construction<br>and other related work  | Loans to it  | Loans to it (*2) and Funds<br>deposit (*3) | 25,731                          | Short-term loans<br>receivable from<br>subsidiaries and<br>associates   | 10,034                                  |
| Subsidiary |  |  |  | Interest receivable (*4)                   | 410                             | _   | _                                       |
| Subsidiary |  |  |  | Interest payable (*4)                      | 13                              | _   | _                                       |
|            |  |  |  | Acquisition of shares (*8)                 | 21,180                          | _   | _                                       |
| Subsidiary | Cosmo Energy   |  |  | Loans to it (*2) and Funds<br>deposit (*3) | 8,423                           | Long-term loans<br>receivable from<br>subsidiaries and<br>associates  | 8,448                                   |
|            | Exploration &<br>Production Co.,<br>Ltd.(directly, 100%<br>owned)                        | Planning in the energy<br>exploration and<br>production business   | Loans to it<br>Interlocking directors                            |  |                                 | Deposits received   | 476                                     |
|            | United)  |  |  | interest receivable (*4)                   | 84                              | _   | -                                       |
|            |  |  |  | Interest payable (*4)                      | 2                               | Accounts receivable<br>-other   | 2                                       |
| Subsidiary | CEAM LLC<br>(directly,<br>99% owned)   | Property management  | Investment in<br>anonymous association<br>contract               | Gain on investment (*9)                    | 4,474                           | -   | _                                       |
| Subsidiary | Maruzen<br>Petrochemical Co.,<br>Ltd.(directly, 41%<br>owned) (indirectly,<br>10% owned) | ochemical Co., Manufacture and sale  | Loans to it  | Funds deposit (*3)                         | 34,802                          | Short-term loans<br>payable from<br>subsidiaries and<br>associates  | 38,642                                  |
|            |  | owned) (indirectly, products   | products   | Interlocking directors                     |                                 | 122   | Accounts payable-<br>other              |

Out of the amounts shown above, the transaction amounts are exclusive of consumption tax charges, while the balance amounts as of March 31, 2019 include

such charges.

Notes:

Conditions for Transactions with the Subsidiaries Above and the Policy to Determine such Conditions:

- 1. The Core Business Companies (Cosmo Oil, Cosmo Oil Marketing, and Cosmo Energy Exploration & Production) receive the revenue needed for the management of the Company in accordance with their business scales.
  - 2. Loans are used for operating funds, and the amount of transactions shown above is stated based on the average balance during current fiscal year.
  - 3. Loans/Deposits are based on the Company's group financing program, and the amount of transactions is stated base on the average balance during current fiscal year.
  - 4. Interest rates are determined by taking market rates of interest and other conditions into consideration.
  - 5. The Company guarantees loans of Cosmo Oil Co., Ltd. and Cosmo Oil Marketing Co., Ltd. from financial institutions. The amount of guarantee fees is reasonably decided by their agreements.
  - 6. Cosmo Oil Co., Ltd. and the other company owned superimposed liabilities of loans the Company succeeded from financial institutions due to the adoption of a holding company structure on October 1, 2015.
  - 7. Cosmo Oil and Cosmo Oil Marketing jointly guaranteed loans of the Company from financial institutions and bonds payable the Company issued. The amount of grantee fees is reasonably decided by their agreements.
  - Acquired the shares of Eco Power Co., Ltd., owned by Cosmo Engineering Co., Ltd. The acquisition price is determined in consideration of the price calculated by an independent third party.
  - 9. Trust bank rent lands in trust in regard to trust beneficiary rights, the property of the anonymous association, to Cosmo Oil Co., Ltd. Since the anonymous association is practically managed by the Company, land rental income is stated including in "Operating revenue" on statements of income. Rental fees are calculated based on verification and appraisal by real property appraisers.

### 10. Notes to Per-Share Information

(1) Net assets per share

(2) Net income per share

### **11.Significant Subsequent Events**

As a result of discussions with the shareholders of Gyxis Corporation regarding the handling of penalty charges, etc. related to the agreement between shareholders, the penalty charges will be incurred.By this, in the next consolidated fiscal year, approximately \$7.8 billion in compensation will be recorded as extraordinary income as compensation received.

¥1,064.00

¥225.27

### **12.** Additional Information

Transactions of granting shares in the Company to executives through a trust

The Company introduced the Executive Remuneration BIP Trust to the Directors etc.

In the Executive Remuneration BIP Trust, the Company purchases as many Company shares as estimated to be granted to the Directors etc. under the established share granting rules and grants Company shares to the Directors etc. in accordance with their ranks and terms of office.

In accounting for the trust, the gross method is adopted in line with "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts" (Practical Issues Task Force No. 30; March 26, 2015). As a result, the book value of the Company shares held in trust is posted as treasury shares in shareholders' equity.

The book value and number of the treasury shares at the end of the fiscal year under review were 752 million yen and 460,172, respectively.

## **<u>1. Schedule for Property, Plant and Equipment, and Intangible Assets</u>**

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| <u>1. Schedu</u>                  | e for r roperty                  | , i lant and                          | Equipinent,             |                       | <u>oic Assets</u>           |                              | (Un                      | it: million yen)                      |
|-----------------------------------|----------------------------------|---------------------------------------|-------------------------|-----------------------|-----------------------------|------------------------------|--------------------------|---------------------------------------|
| Asset class                       | Asset item                       | Book value at<br>beginning of<br>year | Addition<br>during year | Reduction during year | Depreciation<br>during year | Book value at<br>end of year | Accumulated depreciation | Acquisition<br>cost at end of<br>year |
| Property,<br>plant &<br>equipment | Buildings and<br>Structures      | 416                                   | 50                      | _                     | 24                          | 441                          | 108                      | 550                                   |
|                                   | Vehicles                         | 7                                     | 7                       | 4                     | 1                           | 9                            | 3                        | 12                                    |
|                                   | Tools, furniture<br>and fixtures | 56                                    | 13                      | 1                     | 16                          | 51                           | 325                      | 377                                   |
|                                   | Land                             | 123,200                               | _                       | -                     | -                           | 123,200                      | _                        | 123,200                               |
|                                   | Leased assets                    | 4                                     | _                       | _                     | 3                           | 0                            | 9                        | 10                                    |
|                                   | Construction in progress         | 103                                   | 53                      | 157                   | _                           | _                            | _                        | _                                     |
|                                   | Total                            | 123,788                               | 125                     | 163                   | 47                          | 123,703                      | 447                      | 124,151                               |
| Intangible<br>assets              | Software                         | 483                                   | 262                     | _                     | 182                         | 564                          |                          |                                       |
|                                   | Others                           | 16                                    | 601                     | 262                   | _                           | 356                          |                          |                                       |
|                                   | Total                            | 500                                   | 864                     | 262                   | 182                         | 920                          |                          |                                       |

### 2. Schedule for Allowance/Provision

|   |                                       |                         |                       | (Unit: million yen)          |
|---|---------------------------------------|-------------------------|-----------------------|------------------------------|
| Account item                                      | Book value<br>at beginning of<br>year | Addition<br>during year | Reduction during year | Book value<br>at end of year |
| Provision for bonuses                             | 498                                   | 375                     | 498                   | 375                          |
| Provision for directors'<br>bonuses               | 210                                   | 175                     | 210                   | 175                          |
| Provision for Executive<br>Remuneration BIP Trust | 199                                   | 42                      | 199                   | 42                           |

### **3. Schedule for General and Administrative Expenses**

(Unit: million yen) Account item Description Amount 1,781 Outsourcing expenses Taxes and dues 1,482 Advertising expenses 1,083 Salaries and wages 994 Miscellaneous expenses 818 2,594 Others Total 8,754

#### Accounting Auditor's Report Concerning the Consolidated Financial Statements: Full Copy Independent Auditor's Report

| Independent Auditor's Report<br>May 9, 2019            |   |                             |                   |         |  |  |  |
|--|---|-----------------------------|-------------------|---------|--|--|--|
| To the Board of Directors,<br>COSMO ENERGY HOLDINGS CO | )., LTD.  |                             | iviay             | 9, 2019 |  |  |  |
|  | KPMG AZSA LLC<br>Designated Limited Liability<br>and Engagement Partner | Certified Public Accountant | Junshi Ono        | Seal    |  |  |  |
|  | Designated Limited Liability<br>and Engagement Partner                  | Certified Public Accountant | Hiroyuki Nakamura | Seal    |  |  |  |
|  | Designated Limited Liability<br>and Engagement Partner                  | Certified Public Accountant | Ryota Takeda      | Seal    |  |  |  |

Pursuant to Article 444, Paragraph 4 of the Companies Act, we have audited the accompanying consolidated financial statements, which comprise the consolidated balance sheet, the consolidated statements of income, the consolidated statements of changes in equity and the notes to the consolidated financial statements of the Company applicable to the fiscal year from April 1, 2018 to March 31, 2019.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines are necessary to enable the preparation and fair presentation of the consolidated financial statements that are free from material misstatements, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used, the method of their application, and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position and the results of operations of COSMO ENERGY HOLDINGS CO., LTD. and its consolidated subsidiaries for the period, for which the consolidated financial statements were prepared, in accordance with accounting principles generally accepted in Japan.

### Other Matter

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Act.

- END -

### Accounting Auditor's Report Concerning the Financial Statements: Full Copy

| Independe  | nt Auditor's Report              | M                 | ay 9, 2019 |
|--|----------------------------------|-------------------|------------|
| To the Board of Directors,                         |                                  | 1410              | ty ), 201) |
| COSMO ENERGY HOLDINGS CO., LTD.                    |                                  |                   |            |
| KPMG AZSA LLC                                      |                                  |                   |            |
| Designated Limited Liabi<br>and Engagement Partner | lity Certified Public Accountant | Junshi Ono        | Seal       |
| Designated Limited Liabi<br>and Engagement Partner | lity Certified Public Accountant | Hiroyuki Nakamura | Seal       |
| Designated Limited Liabi<br>and Engagement Partner | lity Certified Public Accountant | Ryota Takeda      | Seal       |

Pursuant to Article 436, Paragraph 2, Item 1 of the Companies Act, we have audited the accompanying financial statements, which comprise the balance sheet, the statements of income, the statements of changes in equity and the notes to the financial statements and the supplementary schedules of the Company applicable to the 1st fiscal year from April 1, 2018 to March 31, 2019.

### Management's Responsibility for the Financial Statements and Others

Management is responsible for the preparation and fair presentation of the financial statements and the supplementary schedules in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines are necessary to enable the preparation and fair presentation of the financial statements and the supplementary schedules that are free from material misstatements, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements and the supplementary schedules based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the supplementary schedules are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the supplementary schedules. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements and the supplementary schedules, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements and the supplementary schedules in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used, the method of their application, and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the supplementary schedules.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements and the supplementary schedules referred to above present fairly, in all material respects, the financial position and the results of operations of COSMO ENERGY HOLDINGS CO., LTD. for the period, for which the financial statements and the supplementary schedules were prepared, in accordance with accounting principles generally accepted in Japan.

### Emphasis of matter

We draw attention to the subsequent events in the notes to the financial statements, as a result of discussions with the shareholders of Gyxis Corporation regarding the handling of penalty charges, etc. related to the agreement between shareholders, the penalty charges will be incurred. By this, in the next fiscal year approximately \$7.8 billion in compensation will be recorded as extraordinary income as compensation received. Our opinion is not modified in respect of this matter.

Our opinion is not modified in respect of this matter.

### Other Matter

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Act.

- END -

### Supervisory Committee's Audit Report: Full Copy

### Audit Report

The Supervisory Committee has conducted audit on the execution of duties by Directors for the 4th business year from April 1, 2018 to March 31, 2019, and hereby reports the methods and results of audit as follows:

### 1. The Methods and Details of the Audit

With regard to the resolution of the Board of Directors concerning the matters stipulated in Article 399-13, Paragraph 1, Item 1, b, c of the Companies Act, as well as the system (the internal control system) developed based on such resolution, the Supervisory Committee received reports regularly and requested explanation as necessary from the Directors and employees on the establishment and operation of such system, expressed its opinion, and conducted audit by the following methods.

1) In accordance with the auditing policies established by the Supervisory Committee and allocation of duties, we cooperated with Internal Audit Department of the Company; attended significant meetings; obtained reports on business operations from Directors and employees; requested explanation as necessary; reviewed documents which record approval of material matters; conducted investigations regarding the status of the business operations and assets. With respect to subsidiaries, the Supervisory Committee communicated and exchanged information with Directors, Audit & Supervisory Board Members, and other relevant personnel of the subsidiaries, and received business reports from subsidiaries as necessary.

2) The Supervisory Committee monitored and confirmed if the Accounting Auditor holding independent position and performing appropriate audit, received reports on auditing operations from the Accounting Auditor; and requested explanation as necessary. Also, the Supervisory Committee received a report from the Accounting Auditor that the Company implemented the "system to ensure appropriate execution of duties" (set forth in Article 131 of the Company's Calculation Rules) in accordance with the "Quality Control Standards for Audits" (Business Accounting Council, October 28, 2005) and others, and requested explanation as necessary.

Based on the methods as described above, the Supervisory Committee deliberated the business report and supplementary schedules, the financial statements (the balance sheet, statements of income, statements of changes in equity and the notes to financial statements) and supplementary schedules, and the consolidated financial statements (the consolidated balance sheet, consolidated statements of income, consolidated statements of changes in equity and the notes to consolidated financial statements) for the period under review.

### 2. Results of Audit

- (1) Audit results of business report and other documents concerned
  - 1). The business report and supplementary schedules comply with the laws and regulations and with the Articles of Incorporation and correctly represents the company status.
  - 2). The business activities performed by the Directors were correct and did not seriously violate the laws and regulations, or the Articles of Incorporations.
  - 3). The corporate resolution concerning the internal control system is fair and reasonable. There are no matters to be pointed out for the business report regarding the status of operation of the internal control system.
- (2) Audit results of the financial statements and supplementary schedules
- The auditing methods and results of the Accounting Auditor, KPMG AZSA LLC, are fair and reasonable. (3) Audit results of the consolidated financial statements
  - The auditing methods and results of the Accounting Auditor, KPMG AZSA LLC, are fair and reasonable.

May 9, 2019

| Seal |
|------|
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| Seal |
| 5    |

(Note) Members of the Supervisory Committee Sakae Kanno and Teruo Miyamoto are Outside Directors as stipulated in Article 2, Item 15 and Article 331, Paragraph 6 of the Companies Act.

- END -