Reference Documents for the General Meeting of Shareholders Proposals and References

Proposal No. 1:Decrease in the Amount of Legal Capital Surplus and the Amount of Legal
Retained Earnings and Appropriation of Surplus

1. Purpose of decrease in the amount of legal capital surplus and the amount of legal retained earnings and appropriation of surplus

It is proposed that the amount of legal capital surplus and the amount of legal retained earnings be decreased and a deficit in retained earnings brought forward be compensated in order to ensure flexibility and mobility for the Company's financial strategy in the future and revive the corporate structure for early resumption of dividend payments.

2. Details of decrease in the amount of legal capital surplus

Pursuant to the provisions of Article 448, Paragraph 1 of the Companies Act, the Company will reduce legal capital surplus, which amounts to \$89,439,738,670, by \$72,472,996,266, and transfer the whole decreased amount to other capital surplus. Legal capital surplus after the decrease will be \$16,966,742,404.

3. Details of decrease in the amount of legal retained earnings

Pursuant to the provisions of Article 448, Paragraph 1 of the Companies Act, the Company will reduce legal retained earnings by the whole amount of ¥7,407,962,628 and transfer the whole decreased amount to retained earnings brought forward.

4. Details of appropriation of surplus

Pursuant to the provisions of Article 452 of the Companies Act, after transferring \$72,472,996,266 from legal capital surplus to other capital surplus as described in 2. above, the Company will transfer the whole amount to retained earnings brought forward, and combine this amount with \$7,407,962,628 transferred from legal retained earnings to retained earnings brought forward as described in 3. above, obtaining the amount of \$79,880,958,894, which the Company will use to cover a shortfall in retained earnings brought forward.

- (i) Item and amount of surplus to be decreased Other capital surplus: ¥72,472,996,266
- (ii) Item and amount of surplus to be increased Retained earnings brought forward: ¥72,472,996,266
- Effective date of the decrease in the amount of legal capital surplus and the amount of legal retained earnings and appropriation of surplus June 25, 2013

Proposal No. 2: Election of Ten (10) Directors

The term of office of all Directors will expire at the close of this General Meeting of Shareholders. Therefore, it is proposed that ten (10) Directors be elected.

The candidates for Director are as follows.

1		* Career S	ummary and Status	* Status of Significant Concurrent Position(s)
		April 1963	Joined Daikyo Oil Co., Ltd.	Director, COSMO PETROLEUM GAS CO.,
	(new	June 1993	Director of the Company	LTD.
	00M	June 1996	Managing Director	Director, COSMO OIL LUBRICANTS CO.,
		June 1998	Representative Senior	LTD.
			Managing Director	Director, COSMO ENGINEERING CO.,
Reappointment		June 2001	Executive Vice President,	LTD.
pp			Representative Director	Director, COSMO OIL SALES CO., LTD.
2.		June 2004	President, Representative	President, Representative Director, Qatar
Itt			Director	Petroleum Development Co., Ltd.
nei		June 2010	President, Representative	Director, ABU DHABI OIL CO., LTD.
nt			Director, Chief Executive	
	Yaichi Kimura		Officer	
	(May 20, 1940)	June 2012	Chairman, Representative	* Number of Shares of the Company Held
	(ividy 20, 1740)		Director	L U
			(current position)	180,000

2		* Career S	ummary and Status	* Status of Significant Concurrent Position(s)
Reappointment	Keizo Morikawa	April 1971 June 2000 June 2002 June 2004 June 2006 June 2008 June 2010 June 2012	Joined Daikyo Oil Co., Ltd. Director of the Company Managing Director Senior Managing Director Representative Senior Managing Director Executive Vice President, Representative Director Representative Director, Executive Vice President President, Representative	President, UNITED PETROLEUM DEVELOPMENT CO., LTD. Director, MARUZEN PETROCHEMICAL CO., LTD.
	(January 29, 1948)		Director, Chief Executive	* Number of Shares of the Company Held
	(January 29, 1948)		Officer (current position)	124,000

3		* Career Su	ummary and Status	* Assignment at the Company
	66	April 1975 June 2002	Joined Daikyo Oil Co., Ltd. General Manager, Project Development Dept. of the	General Affairs Dept., Affiliate Relations Dept., Information System Planning Dept., Purchasing Center
	-		Company	* Status of Significant Concurrent Position(s)
		June 2003	Managing Director, Cosmo	Director, COSMO PETROLEUM GAS CO.,
			Research Institute	LTD.
R		June 2004	President, Representative	Director, COSMO ENGINEERING CO.,
Reappointment			Director, Cosmo Research	LTD.
p		1 2006		
<u> </u>		June 2006	Executive Officer, General	
			Manager, Corporate	
en			Communication Dept. of the	
•		1 2000	Company	
	Atsuto Tamura	June 2008	Senior Executive Officer,	
	(March 20, 1953)		General Manager, Corporate	
		1 2000	Communication Dept.	
		June 2009	Managing Director	* Number of Shares of the Company Held
		June 2010	Director, Senior Executive	85,000
			Officer (current position)	03,000

4		* Career Su	ımmary and Status	* Assignment at the Company
		April 1975 June 2005 June 2006	Joined Maruzen Oil Co., Ltd. General Manager, Sakaide Refinery of the Company Executive Officer, General Manager, Sakaide Refinery	Refining & Technology Dept., Maintenance & Engineering Dept., Safety & Environment Control Dept. * Status of Significant Concurrent Position(s)
Reappointment		June 2007 June 2008	Executive Officer, General Manager, Refining & Technology Dept. Senior Executive Officer, General Manager, Refining	Director, COSMO MATSUYAMA OIL CO., LTD. Director, COSMO ENGINEERING CO., LTD.
lent	Hideto Matsumura (August 1, 1952)	June 2009 June 2010	& Technology Dept. Managing Director Director, Senior Executive Officer (current position)	* Number of Shares of the Company Held 99,000

5		* Career Su	ummary and Status	* Assignment at the Company
		April 1977 June 2004	Joined Daikyo Oil Co., Ltd. General Manager, Osaka Branch Office of the	Sales Dept., Wholesale Marketing Dept., Industrial Fuel Marketing Dept., Distribution Dept.
R		1 2007	Company	* Status of Significant Concurrent Position(s)
Reappointment		June 2006	Executive Officer, General Manager, Sales Control Dept.	Director, COSMO OIL SALES CO., LTD.
poii		June 2008	Senior Executive Officer,	
ıtm			General Manager, Sales Control Dept.	
ent		June 2010	Senior Executive Officer	
	Hisashi Kobayashi	June 2011	Director, Senior Executive	
	(November 12, 1954)		Officer (current position)	* Number of Shares of the Company Held
	(100000012,1951)			87,000

6		* Career Su	ummary and Status	* Assignment at the Company
	Grad	April 1977 June 2005	Joined Daikyo Oil Co., Ltd. General Manager, International Ventures Dept.	Petroleum E&P Dept., International Ventures Dept., Crude Oil & Tanker Dept., Petroleum Products Trading Dept.
		Luna 2007	of the Company	* Status of Significant Concurrent Position(s)
Reappointment		June 2007	Executive Officer, General Manager, International Ventures Dept.	Director, Qatar Petroleum Development Co., Ltd. Director, ABU DHABI OIL CO., LTD.
point		June 2009	Senior Executive Officer, General Manager,	Director, UNITED PETROLEUM
men		L	International Ventures Dept.	DEVELOPMENT CO., LTD.
t	Isao Kusakabe (July 15, 1953)	June 2010 Senior Executive Officer June 2011 Director, Senior Executive		
		Officer (current position)		* Number of Shares of the Company Held
				70,000

7		* Career Su	ummary and Status	* Assignment at the Company
		April 1978	Joined Daikyo Oil Co., Ltd.	Corporate Communication Dept., Personnel
		June 2003	General Manager, Wholesale	Dept., Supply & Demand Coordination Dept.
	Horan D		Marketing Dept. of the \tilde{a}	* Status of Significant Concurrent Position(s)
—			Company	
e		June 2007	Executive Officer, General	
M Y			Manager, Wholesale	
p			Marketing Dept.	
po		June 2008	Executive Officer, General	
int			Manager, Tokyo Branch	
B			Office	
New Appointment		June 2009	Senior Executive Officer,	
	Hirohiko Ogiwara		General Manager, Tokyo	* Number of Shares of the Company Held
	(June 20, 1954)		Branch Office	
	(June 2012	Senior Executive Officer	59,000
			(current position)	

8		* Career Su	ummary and Status	* Assignment at the Company
		April 1979	Joined Daikyo Oil Co., Ltd.	Corporate Planning Dept., R&D Dept.
	19-19-1	June 2004	General Manager, Supply &	* Status of Significant Concurrent Position(s)
	(I)	June 2008	Demand Coordination Dept. of the Company Executive Officer, General	Representative Director, Hyundai Cosmo Petrochemical Co., Ltd.
New		June 2008	Manager, Corporate Planning Dept.	Director, MARUZEN PETROCHEMICAL CO., LTD.
Appo		June 2010	Executive Officer, General Manager, Corporate Planning	
New Appointment		June 2011	Dept. and Change Promotion Dept. Senior Executive Officer,	
t	Hiroshi Kiriyama (June 20, 1955)		General Manager, Corporate Planning Dept. and Change	* Number of Shares of the Company Held
	(June 20, 1755)	June 2012	Promotion Dept. Senior Executive Officer (current position)	60,000

(Notes) 1. Yaichi Kimura also serves as Representative Director of our subsidiary Qatar Petroleum Development Co., Ltd., and the Company and the relevant company have transaction relationships such as the sale and purchase of crude oil, etc.

- Keizo Morikawa also serves as Representative Director of our affiliate UNITED PETROLEUM DEVELOPMENT CO., LTD., and the Company and the relevant company have transaction relationships such as the sale and purchase of crude oil, etc.
- 3. Hiroshi Kiriyama also serves as Representative Director of our affiliate Hyundai Cosmo Petrochemical Co., Ltd., and the Company and the relevant company have transaction relationships such as the sale and purchase of petroleum products, etc.
- 4. No special interests exist between the Company and any of the other candidates for Director.

<Candidates for Outside Director>

9		* Career Summ	nary, Status at the Company	y and Significan	t Concurrent Position(s)	
		August 1980	Joined Abu Dhabi Marine	February 2005	Deputy Chairman,	
	lead		Operating Company		International Petroleum	
		March 1997	General manager, Abu		Investment Company	
			Dhabi National Oil		(current position)	
R			Company for Distribution	June 2010	Director of the Company	
ear		October 1998	Director, Marketing &		(current position)	
Reappointment			Refining, Abu Dhabi	* Number of S	hares of the Company Held	
			National Oil Company	0	1 2	
	Stark ter	November 2004	Minister of Energy, the	0		
en			United Arab Emirates			
ť	Mohamed Al Hamli	* Reasons for choosing the person as candidate for Outside Director				
	Monamed AI Hamii	Mohamed Al Ha	mli served as Minister of Ene	rgy of the United	Arab Emirates and the	
	(December 31, 1952)	Company judges	him capable of properly exec	cuting duties as O	utside Director from an	
		international view	vpoint with respect to the petr	oleum industry.		

10		* Career Summ	nary, Status at the Company	y and Significan	t Concurrent Position(s)
		September 1999	Joined Abu Dhabi National Oil Company	March 2008	Vice Chairman, Pak-Arab Refinery Ltd. (current
	N N N	August 2006	Invest Management	February 2009	position)
			Division, Investment Department, International	2	International Petroleum Investment Company
			Petroleum Investment Company	July 2009	(current position) Director, Nova Chemicals
Reap		July 2007	Division Manager, Evaluation & Execution	1 2010	Corporation (current position)
Reappointment			Division, International Petroleum Investment Company	June 2012	Director of the Company (current position)
nent	Mohamed	July 2007	Board Member of Supervisory Board,	* Number of S	hares of the Company Held
	Al Mehairi		Borealis (current position)	0	
	(December 6, 1975)	* Reasons for cl	noosing the person as candid	late for Outside	Director
		Chairman of Pak	ehairi serves as Board Membe -Arab Refinery Ltd., and Dire	ctor of Nova Che	
			onal viewpoint with respect to		

(Notes) 1. Mohamed Al Hamli and Mohamed Al Mehairi served for Abu Dhabi National Oil Company (ADNOC) and ADNOC is the specified related operator for the Company.

- 2. The term of office of Mohamed Al Hamli as Outside Director since assuming office will reach three (3) years at the close of this meeting.
- 3. The term of office of Mohamed Al Mehairi as Outside Director since assuming office will reach one (1) year at the close of this meeting.
- 4. Mohamed Al Mehairi is related in the third degree to an executing person of the Company's specified related operator, Abu Dhabi National Oil Company.
- 5. Pursuant to the provision of Article 423, Paragraph 1 of the Companies Act, the Company has entered into agreements with Mohamed Al Hamli and Mohamed Al Mehairi, to limit the liability for damages. The limit of the liability under the relevant agreement shall be the minimum amount that is set by the provision of Article 425, Paragraph 1 of the said act. If Mohamed Al Hamli and Mohamed Al Mehairi are reelected as Outside Director, the Company will renew the current agreement with them to limit the liability for damages under the same conditions.

Proposal No. 3: Election of One (1) Audit & Supervisory Board Member

The Audit & Supervisory Board Member Hajime Miyamoto passed away on January 30, 2013. Therefore, it is proposed that one (1) Audit & Supervisory Board Member as the substitute be elected.

The proposal at the Meeting had already been agreed upon by the Audit & Supervisory Board.

The candidate for Audit & Supervisory Board Member is as follows.

<Candidate for Outside Audit & Supervisory Board Member>

		* Career S	ummary, Status at the Company	y and Significant Concurrent Position(s)		
	Contraction of the second	April 1971	Joined The Kansai Electric			
	aal	-	Power Co., Inc.			
		June 2001	Executive Officer, Office of			
	II P		Affiliates Management and			
			Business Development, The			
			Kansai Electric Power Co., Inc.			
Z		June 2003	Managing Director, The Kansai			
ew			Electric Power Co., Inc.			
		June 2007	Executive Vice President and			
pld			Director, The Kansai Electric			
oin			Power Co., Inc.			
New Appointment		June 2011	Audit & Supervisory Board	* Number of Shares of the Company Held		
len			Member, The Kansai Electric			
t			Power Co., Inc. (current	0		
	Sakae Kanno		position)			
	(June 18, 1947)		8 1	late for Outside Audit & Supervisory Board		
		Member				
		Sakae Kanno has experience as a Director and Audit & Supervisory Board Memb				
		Kansai Electric Power Co., Inc. Therefore, the Company judges him capable of properly				
				ry Board Member from his wide-ranging		
	\1 \1 \1 \		which extends beyond the industry	to which the Company belongs.		

(Notes) 1. No special interests exist between the Company and the candidate for Audit & Supervisory Board Member.

- 2. If Sakae Kanno is elected, pursuant to the provision of Article 423, Paragraph 1 of the Companies Act, the Company will enter into an agreement with him, to limit the liability for damages. The limit of the liability shall be the minimum amount that is set by the provision of Article 425, Paragraph 1 of the said act.
- 3. If Sakae Kanno is elected, the Company will notify the Tokyo Stock Exchange, Osaka Securities Exchange and Nagoya Stock Exchange of his status as an Independent Audit & Supervisory Board Member as stipulated in the regulations of each exchange.