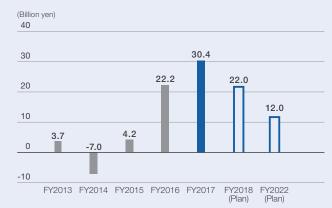


## **Ordinary Income**



#### Strengths

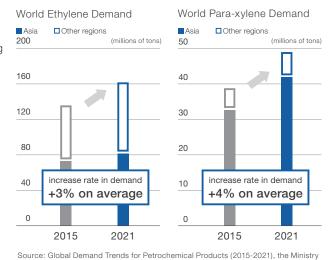
- Established a production chain in Asia, a world-leading demand region
- Cost competitiveness based on Japan's largest-scale ethylene production capacity (Maruzen Petrochemical)
- Cost competitiveness based on one of the largest-scale para-xylene production capacity in Asia (Hyundai Cosmo Petrochemical\*)

### Business strategy in the New Consolidated Medium-Term Management Plan

Benefit from improvement of the synergy between oil refining and petrochemicals, increase the competitiveness of basic products, and grow a new business in specialty products, responding to growth in the international market.

Enhanced response to increase in demand for ethylene and para-xylene

In the Cosmo Energy Group, Maruzen Petrochemical, which boasts Japan's largest-scale ethylene production capacity, and Hyundai Cosmo Petrochemical (HCP), which owns world-leading para-xylene production facilities, are highly competitive, as they are continuing to run at full capacity. Given the growth outlook for the international market on the back of global population growth, we will enjoy and improve the synergy between oil refining and petrochemicals, increase the competitiveness of basic products, and grow a new business of specialty products. Concerning synergies between the Oil Refining Business and Maruzen Petrochemical, a consulting firm was hired to identify synergy-improving projects and we are currently preparing for their implementation. Main project objectives include better sharing of raw materials and fuels (material diversification in an ethylene plant), effective use of utilities (such as electric power and water used in plants), and rationalization of equipment, with the aim of further enhancing competitiveness.



of Economy, Trade and Industry

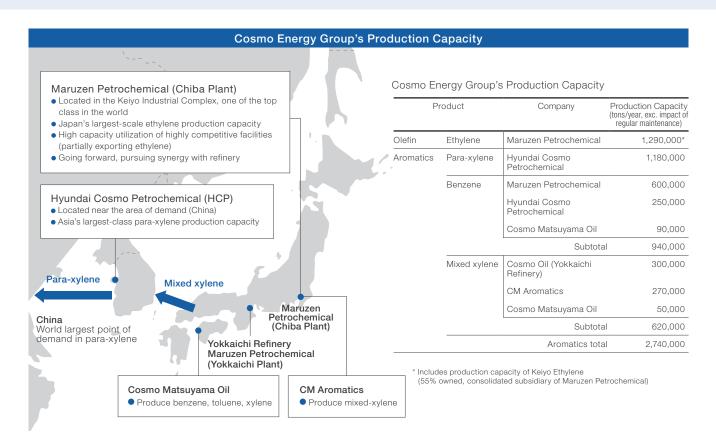


<sup>\*</sup> A joint venture with Hyundai Oilbank (HDO) in South Korea

# Review of the Previous Consolidated Medium-Term Management Plan

Hyundai Cosmo Petrochemical's (HCP's) new para-xylene manufacturing equipment began stable operation, while cost reduction efforts were made by means of energy conservation renovation work and other measures. In addition, we worked at generating synergies between a newly-consolidated subsidiary Maruzen Petrochemical and Cosmo Oil's refineries so as to enhance competitiveness.

	FY2013	FY2014	FY2015	FY2016	FY2017
Hyundai Cosmo Petrochemical			Energy-saving investment & streamlining	Establishment of profitable base resistant to market fluctuation	
	Start operation of new PX plant				
Maruzen Petrochemical				Consoil ref	sider synergy between ining + petrochemical
				Consol	idation



# Contributing to a better society — CSV (Creating Shared Value) —

#### Stable energy supply

# Production of raw materials for hot-melt, pressure-sensitive adhesive used in disposable diapers and other applications

Cosmo Energy Holdings, Maruzen Petrochemical, and Arakawa Chemical Industries have entered into a joint venture agreement to establish a new company that manufactures and sells hydrogenated petroleum resin. Demand for this is expected to increase globally as raw material for hot-melt, pressure-sensitive adhesive used in disposable diapers and other applications. Joint business creation by the three companies will be the first initiative to enhance competitiveness by generating synergies within the Cosmo Energy Group.

