# **Corporate Profile and Financial Data**

# Corporate Profile (as of March 31, 2011)

Name Head office	Cosmo Oil Co., Ltd. 1-1-1, Shibaura, Minato-ku, Tokyo 105-8528 Japan	History	Cosmo Oil Co., Ltd. was established on April 1, 1986 through the merger of Daikyo Oil Co., Ltd., Maruzen Oil Co., Ltd., and their refinery subsidiary, the former Cosmo Oil Co., Ltd. Asian Oil Co., Ltd. merged into Cosmo Oil on October 1, 1989.
Telephone	+81-3- 3798-3211	Dealers	250 offices
Established	April 1, 1986	Service stations	3,609 (stationary)
Capital	¥107,246,816,126	Branch offices	Sapporo, Sendai, Tokyo, Kanto-Minami, Nagoya, Osaka, Hiroshima, Takamatsu, and Fukuoka
Main business	Oil refining and sales	Refineries	Chiba, Yokkaichi, Sakai, and Sakaide
No. of employees	2,135	Oil depots	35 locations (including 33 subcontractors)

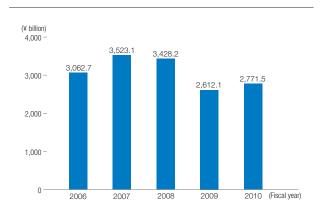
Bases outside

Abu Dhabi (UAE); Beijing and Shanghai (China); Doha (Qatar); Torrance, California (USA); London (UK); Singapore

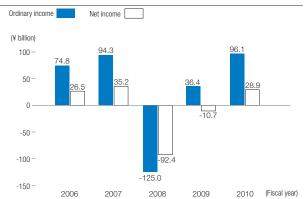
of Japan

# **Financial Data**

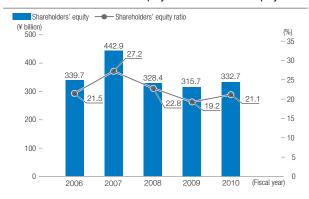
#### Consolidated Net Sales



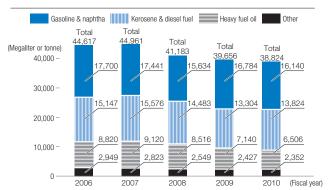
# Consolidated Ordinary and Net Income



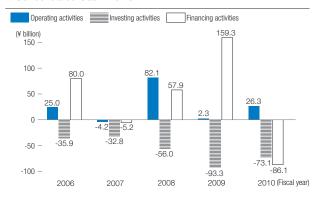
### Consolidated Shareholders' Equity and Shareholders' Equity Ratio



### • Non-Consolidated Sales Volume



### Consolidated Cash Flows



## Consolidated Profit Ratios



# **Editorial Policy**

# **Editorial Policy**

The Cosmo Oil Group *Environmental Report* was first published in fiscal 2001, then replaced by the *Sustainability Report* in fiscal 2004. It was changed into a corporate profile in fiscal 2010 for use as a comprehensive communication tool and renamed the *Corporate Report*.

This year's report was prepared with reference to the Global Reporting Initiative (GRI) *Sustainability Reporting Guidelines 2006*, and includes special features that highlight issues deemed important to stakeholders. The issues have been selected to reflect stakeholders' views as expressed in questionnaires and other sources, as well as the Group's management philosophy, business strategies and risk factors that the Group considers to be material.

# **Report Boundary and Period Covered**

This report covers<sup>2</sup> the Cosmo Oil Group's efforts in the area of corporate social responsibility in fiscal 2010 (April 1, 2010 to March 31, 2011), though some sections include content from fiscal 2011. It includes information on the 23 Cosmo Oil Group companies, listed below, which are implementing the Third Consolidated Medium-Term CSR Management Plan. Data, however, that pertains only to Cosmo Oil or only to certain companies is footnoted to indicate this.

# Oil Exploration and Production

Abu Dhabi Oil Co., Ltd. (Japan) Qatar Petroleum Development Co., Ltd. (Japan)

#### Petroleum Product Manufacturing and Sales

Cosmo Oil Lubricants Co., Ltd. Cosmo Matsuyama Oil Co., Ltd.

#### Sales

Cosmo Petroleum Gas Co., Ltd. Cosmo Oil Sales Corp.

## O Distribution

Hokuto Kogyo Co., Ltd.
Cosmo Kaiun Co., Ltd.
Cosmo Delivery Service Co., Ltd.
Cosmo Petro Service Co., Ltd.
Cosmo Techno Yokkaichi Co., Ltd.
Kansai Cosmo Logistics Co., Ltd.
Sakaide Cosmo Kosan Co., Ltd.

#### Other Businesses

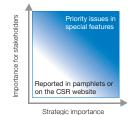
Cosmo Engineering Co., Ltd.
Cosmo Trade & Service Co., Ltd.
Cosmo Business Support Co., Ltd.
Cosmo Research Institute
Cosmo Computer Center Co., Ltd.
Eco Power Co., Ltd.

#### Outside of Japan

Cosmo Oil (U.K.) Plc. Cosmo Oil International Pte., Ltd. Cosmo Oil of U.S.A. Inc.

Cosmo Oil Co., Ltd.

#### 1. Items of importance in report



for the Cosmo Oil Group

There have been no major changes in the boundary covered since the previous report.

### Month of Issue

December 2011

Next issue (tentative): November 2012 (previous issue was November 2010; report issued annually)

# Corporate Report 2011 and the Website

The Cosmo Oil Group is committed to making the information in *Corporate Report 2011* available to as many stakeholders as possible. The Group publishes two versions of the report: a concise print version that provides report highlights and an online version that provides detailed data. Access the publicly available Web version of the report at the official Cosmo Oil website.

Detailed information CSR website

www.cosmo-oil.co.jp/eng/csr/

# Inquiries

CSR and Environmental Affairs Office Corporate Communication Department Cosmo Oil Co., Ltd.

TEL: +81-3-3798-3134 FAX: +81-3-3798-3841

www.cosmo-oil.co.jp/eng/