

Corporate Profile and Financial Data

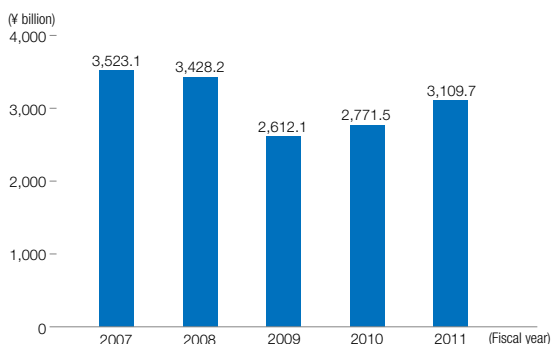
Corporate Profile (as of March 31, 2012)

Name	Cosmo Oil Co., Ltd.	History	Cosmo Oil Co., Ltd. was established on April 1, 1986 through the merger of Daikyo Oil Co., Ltd., Maruzen Oil Co., Ltd., and their refinery subsidiary, the former Cosmo Oil Co., Ltd. Asian Oil Co., Ltd. merged into Cosmo Oil on October 1, 1989.
Head office	1-1-1, Shibaura, Minato-ku, Tokyo 105-8528 Japan	Dealers	248 offices
Telephone	+81-3-3798-3211	Service stations	3,498 (stationary)
Established	April 1, 1986	Branch offices	Sapporo, Sendai, Tokyo, Kanto-Minami, Nagoya, Osaka, Hiroshima, Takamatsu, and Fukuoka
Capital	¥107,246,816,126	Refineries	Chiba, Yokkaichi, Sakai, and Sakaide
Main business	Oil refining and sales	Oil depots	35 locations (including 33 subcontractors)
No. of employees	2,025		

Bases outside of Japan Abu Dhabi (UAE); Beijing and Shanghai (China); Doha (Qatar); Torrance, California (USA); London (UK); Singapore

Financial Data

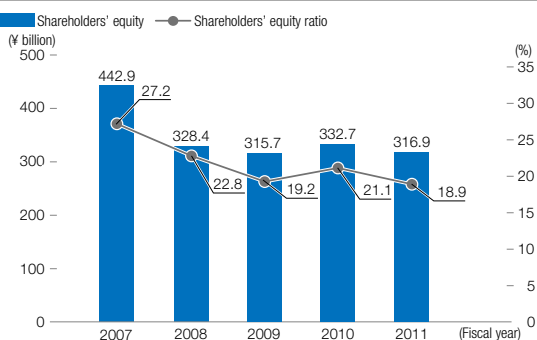
Consolidated Net Sales



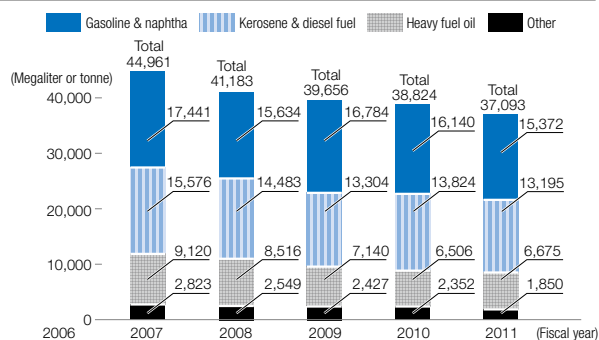
Consolidated Ordinary and Net Income



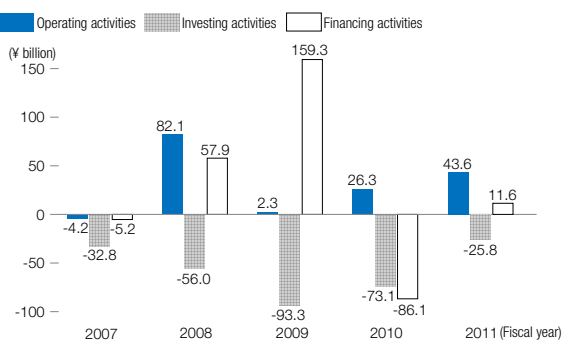
Consolidated Shareholders' Equity and Shareholders' Equity Ratio



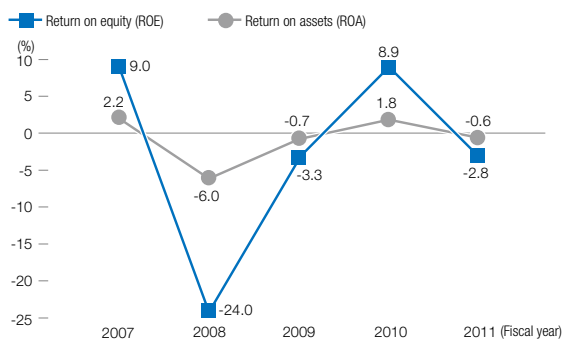
Non-Consolidated Sales Volume



Consolidated Cash Flows



Consolidated Profit Ratios



Editorial Policy

The Cosmo Oil Group *Environmental Report* was first published in fiscal 2001, then replaced by the *Sustainability Report* in fiscal 2004. It was changed into a corporate profile in fiscal 2010 for use as a comprehensive communication tool and renamed the *Corporate Report*.

This year's report was prepared with reference to the Global Reporting Initiative (GRI) *Sustainability Reporting Guidelines 2006* and includes a special feature that highlights issues deemed important to stakeholders.¹ The issues have been selected to reflect stakeholders' views as expressed in questionnaires and other sources, as well as the Group's management philosophy, its business strategies, and the risk factors that it considers to be material.

This report organizes the Company's data into seven core subjects under ISO 26000:2010, which provides guidance on social responsibility. It also references the *Environmental Reporting Guidelines 2012* published by the Ministry of Environment in calculating the Company's environmental performance. Employee job titles and departmental assignments referred to in this report are current as of March 31, 2012.

Report Boundary and Period Covered

This report covers² the Cosmo Oil Group's efforts in the area of corporate social responsibility in fiscal 2011 (April 1, 2011 to March 31, 2012), though some sections include content from fiscal 2012. An overview of the Cosmo Oil Group's petroleum business and Group organization is provided on pages 3-4.

The report includes information on the 23 Cosmo Oil Group companies, listed below, which are implementing the Third Consolidated Medium-Term CSR Management Plan. Data, however, that pertains only to Cosmo Oil or only to certain companies is footnoted to indicate this.

Oil Exploration and Production

Abu Dhabi Oil Co., Ltd. (Japan)
Qatar Petroleum Development Co., Ltd. (Japan)

Petroleum Product Manufacturing and Sales

Cosmo Oil Lubricants Co., Ltd.
Cosmo Matsuyama Oil Co., Ltd.

Sales

Cosmo Petroleum Gas Co., Ltd.
Cosmo Oil Sales Corp.

Distribution

Hokuto Kogyo Co., Ltd.
Cosmo Kaiun Co., Ltd.
Cosmo Delivery Service Co., Ltd.
Cosmo Petro Service Co., Ltd.
Cosmo Techno Yokkaichi Co., Ltd.
Kansai Cosmo Logistics Co., Ltd.
Sakaide Cosmo Kosan Co., Ltd.

Other Businesses

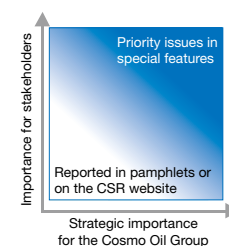
Cosmo Engineering Co., Ltd.
Cosmo Trade & Service Co., Ltd.
Cosmo Business Support Co., Ltd.
Cosmo Research Institute
Cosmo Computer Center Co., Ltd.
EcoPower Co., Ltd.

Outside of Japan

Cosmo Oil (U.K.) Plc.
Cosmo Oil International Pte., Ltd.
Cosmo Oil of U.S.A. Inc.

Cosmo Oil Co., Ltd.

1. Items of importance in report



2. There have been no major changes in the boundary coverage since the previous report.

Month of Issue

November 2012

Next issue (tentative): November 2013 (previous issue was December 2011; report issued annually)

Corporate Report 2012 and the Website

The Cosmo Oil Group is committed to making the information in *Corporate Report 2012* available to as many stakeholders as possible. The Group publishes two versions of the report: a concise print version that provides report highlights and an online version that provides detailed data. Access the publicly available Web version of the report at the official Cosmo Oil website.

[Detailed information](#) CSR website

www.cosmo-oil.co.jp/eng/csr/

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