

# Profile of the Cosmo Oil Group

## Corporate Profile

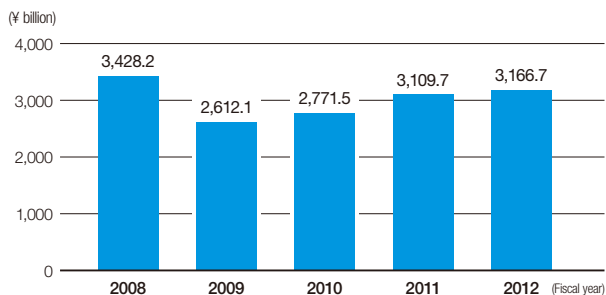
(As of March 31, 2013)

<b>Name</b>	Cosmo Oil Co., Ltd.
<b>Head office</b>	1-1-1, Shibaura, Minato-ku, Tokyo 105-8528 Japan
<b>Telephone</b>	+81-3-3798-3211
<b>Established</b>	April 1, 1986
<b>Capital</b>	¥107,246,816,126
<b>Main business</b>	Oil refining and sales
<b>No. of employees</b>	1,899
<b>History</b>	Cosmo Oil Co., Ltd. was established on April 1, 1986 through the merger of Daikyo Oil Co., Ltd., Maruzen Oil Co., Ltd., and their refinery subsidiary, the former Cosmo Oil Co., Ltd. Asian Oil Co., Ltd. was merged into Cosmo Oil on October 1, 1989.

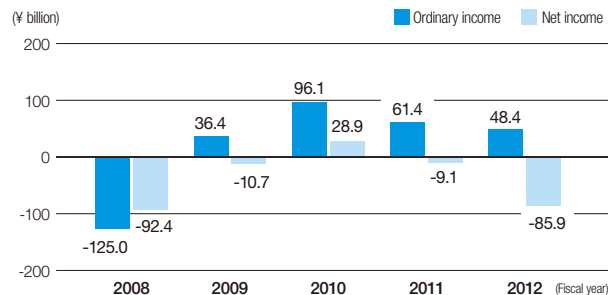
<b>Dealers</b>	244 offices
<b>Service stations</b>	3,325 (stationary)
<b>Branch offices</b>	Sapporo, Sendai, Tokyo, Kanto-Minami, Nagoya, Osaka, Hiroshima, Takamatsu, and Fukuoka
<b>Refineries</b>	Chiba, Yokkaichi, Sakai, and Sakaide
<b>Oil depots</b>	35 locations (including 33 subcontractors)
<b>Bases outside of Japan</b>	Abu Dhabi (UAE); Beijing and Shanghai (China); Doha (Qatar); Torrance, California (USA); London (UK); Singapore

## Financial Data

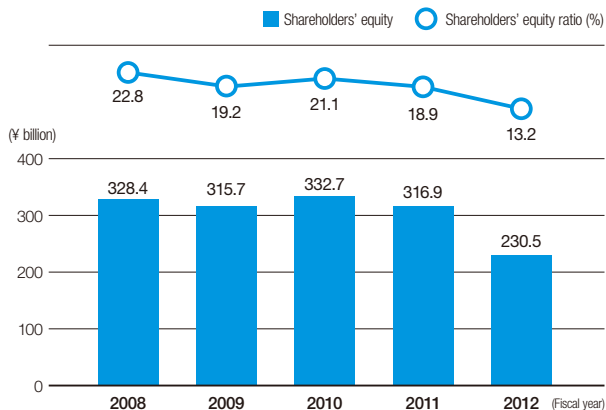
### Consolidated Net Sales



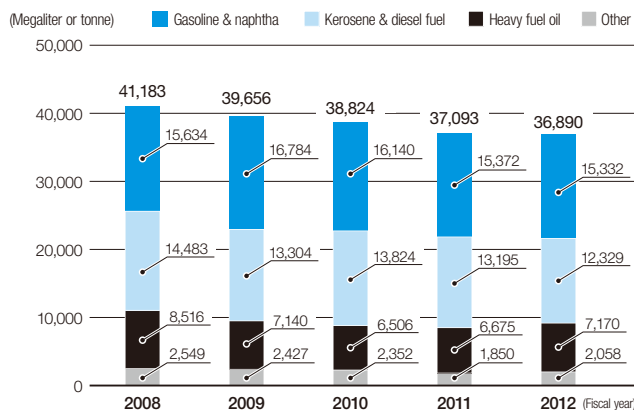
### Consolidated Ordinary and Net Income



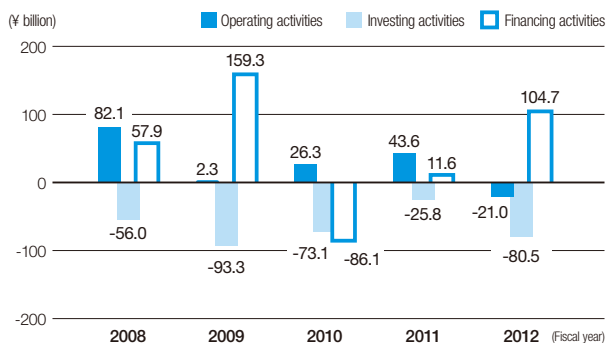
### Consolidated Shareholders' Equity and Shareholders' Equity Ratio



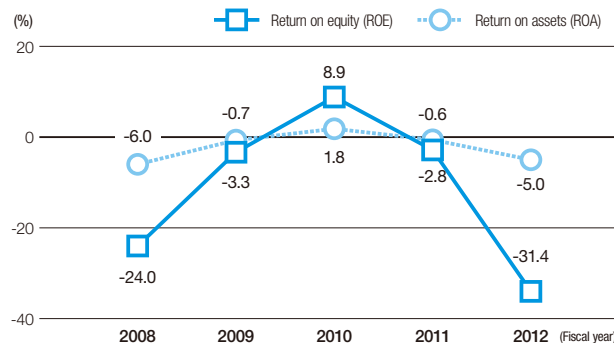
### Non-Consolidated Sales Volume



### Consolidated Cash Flows



### Consolidated Profit Ratios



## Editorial Policy

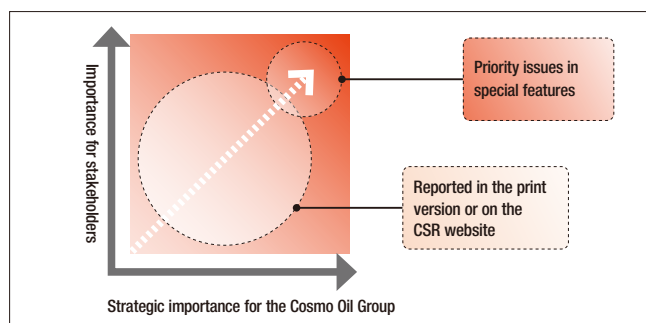
The Cosmo Oil Group *Environmental Report* was first published in fiscal 2001, then replaced by the *Sustainability Report* in fiscal 2004. It was renamed the *Corporate Report* in fiscal 2010 for use as a comprehensive communication tool.

This year's report was prepared with reference to the Global Reporting Initiative (GRI) *Sustainability Reporting Guidelines 2006* and includes a special feature that highlights issues deemed important to stakeholders. The issues have been selected to reflect stakeholders' views as expressed in questionnaires and other sources, as well as the Group's management philosophy, its business strategies, and the risk factors that it considers to be material.

In the *Fiscal 2012 Initiatives* section (starting on page 26), the Group reports on various activities according to items prioritized in the CSR Initiative Policy. The Group references the *Environmental Reporting Guidelines 2012* published by the Ministry of Environment in calculating the Company's environmental performance.

Note: Employee job titles and departmental assignments referred to in this report are current as of March 31, 2013.

## Material Issues in Report



## Corporate Report 2013 and the Website

The Cosmo Oil Group is committed to making the information in *Corporate Report 2013* available to as many stakeholders as possible. The Group publishes two versions of the report: a concise print version that provides report highlights and an online version that provides detailed data. Access the publicly available Web version of the report at the official Cosmo Oil website.

**CSR website:** <http://www.cosmo-oil.co.jp/eng/csr/>

## Period Covered

This report covers the Cosmo Oil Group's efforts in the area of corporate social responsibility in fiscal 2012 (April 1, 2012 to March 31, 2013), though some sections include content from fiscal 2013. An overview of the Cosmo Oil Group's petroleum business and Group organization is provided on pages 8–9.

## Report Boundary

This report includes information on the 23 Cosmo Oil Group companies, listed at right, which are implementing the CSR Initiative Policy. Data, however, that pertains only to Cosmo Oil or only to certain companies is footnoted to indicate this.

Note: There have been no major changes in the boundary coverage since the fiscal 2011 report.

## Month of Issue

November 2013

## Next issue (tentative):

November 2014 (previous issue was November 2012; report issued annually)

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☑ In this report, this mark indicates that the data has been assured by KPMG AZSA Sustainability Co., Ltd.

### Oil Exploration and Production

Abu Dhabi Oil Co., Ltd. (Japan)  
Qatar Petroleum Development Co., Ltd. (Japan)

### Petroleum Product Manufacturing and Sales

Cosmo Oil Lubricants Co., Ltd.  
Cosmo Matsuyama Oil Co., Ltd.

### Sales

Cosmo Petroleum Gas Co., Ltd.  
Cosmo Oil Sales Corp.

### Distribution

Hokuto Kogyo Co., Ltd.  
Cosmo Kaiun Co., Ltd.  
Cosmo Delivery Service Co., Ltd.  
Cosmo Petro Service Co., Ltd.  
Cosmo Techno Yokkaichi Co., Ltd.  
Kansai Cosmo Logistics Co., Ltd.  
Sakaide Cosmo Kosan Co., Ltd.

### Other Businesses

Cosmo Engineering Co., Ltd.  
Cosmo Trade & Service Co., Ltd.  
Cosmo Business Support Co., Ltd.  
Cosmo Research Institute  
Cosmo Computer Center Co., Ltd.  
EcoPower Co., Ltd.

### Outside of Japan

Cosmo Oil (U.K.) Plc.  
Cosmo Oil International Pte., Ltd.  
Cosmo Oil of U.S.A. Inc.

Cosmo Oil Co., Ltd.