

# Profile of the Cosmo Oil Group

## Corporate Profile

(As of March 31, 2015)

<b>Name</b>	Cosmo Oil Co., Ltd.
<b>Head office</b>	1-1-1, Shibaura, Minato-ku, Tokyo 105-8528 Japan
<b>Established</b>	April 1, 1986
<b>No. of employees</b>	1,643
<b>Refineries</b>	Chiba, Yokkaichi, and Sakai
<b>Branch offices</b>	Sapporo, Sendai, Tokyo, Kanto-Minami, Nagoya, Osaka, Hiroshima, Takamatsu, and Fukuoka
<b>Oil depots</b>	36 locations (including 33 subcontractors)
<b>Bases outside of Japan</b>	Abu Dhabi (UAE); Beijing (China); Doha (Qatar); Huston, Texas (USA); London (UK); Singapore
<b>Crude oil production volume</b>	38,031 barrels per day
<b>Crude oil throughput capacity</b>	452,000 barrels per day
<b>Refinery operating rates</b>	84% (Fiscal 2014)
<b>Service stations in Japan</b>	3,133 (approx. 9% of all service stations in Japan)
<b>Self-service stations in Japan</b>	1,031 (approx. 11% of all self-service stations in Japan)

## Sales Overview

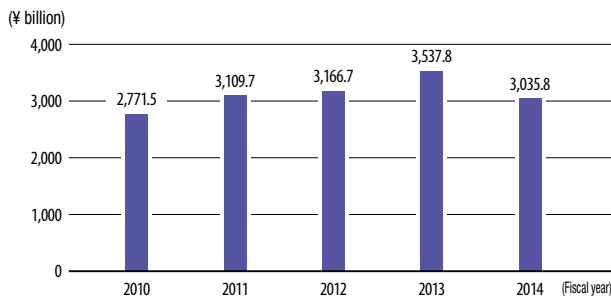
### Sales Channels by Petroleum Product

Petroleum Product	Service Stations (Japan)	Companies in Japan <sup>1</sup>	Export from Japan
LP gas	●	●	
Gasoline	●		◆
Naphtha		●	
Kerosene	●	●	
Jet fuel		●	◆
Diesel fuel	●	●	◆
Heavy fuel oil A		●	◆
Heavy fuel oil C		●	◆
Asphalt		●	◆

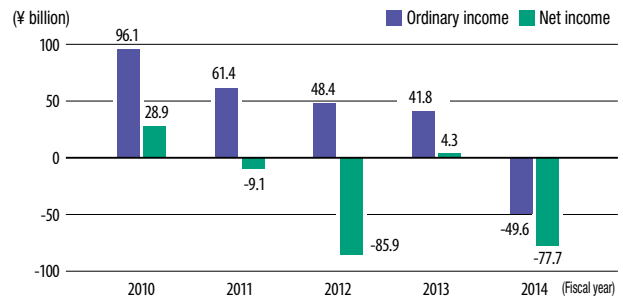
1. Companies in Japan include major power utilities and airlines.

## Consolidated Financial Results—Highlights

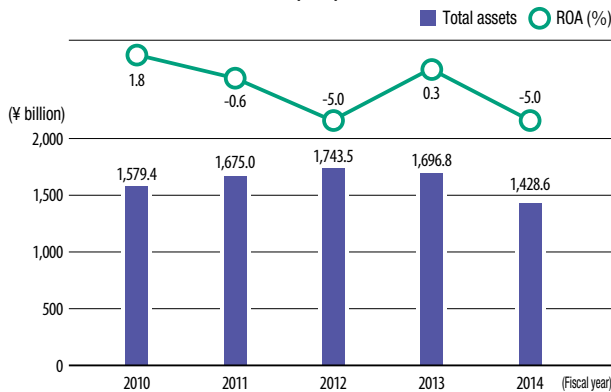
### Net Sales



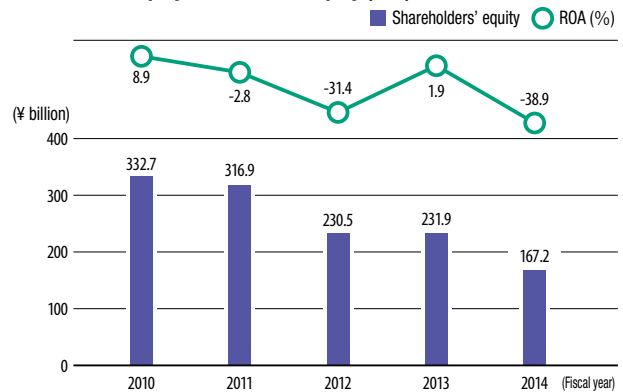
### Ordinary and Net Income



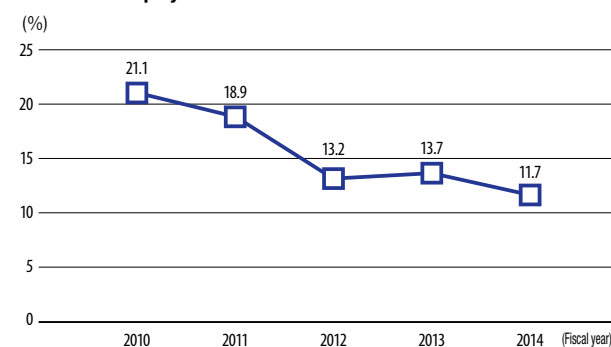
### Total Assets and Return on Assets (ROA)



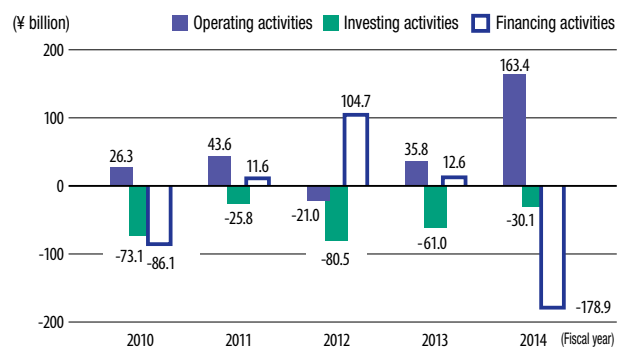
### Shareholders' Equity and Return on Equity (ROE)



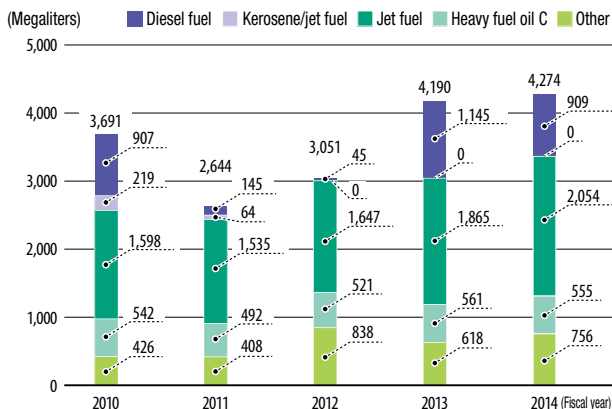
### Shareholders' Equity Ratio



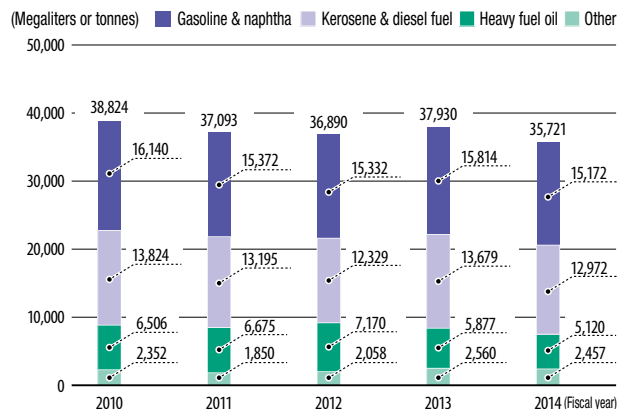
### Cash Flows



## Export Volumes



## Non-Consolidated Sales Volume



# Cosmo Oil Group Corporate Report 2015

## Editorial Policy

The Cosmo Oil Group issues this report to communicate the Group's initiatives to stakeholders. The first half provides corporate information, and the second half outlines the Group's efforts to meet its corporate social responsibility (CSR) in accordance with the Cosmo Oil Group Code of Conduct and five priority items outlined in the Cosmo Oil Group CSR Initiative Policy (Fiscal 2013–2017).

This report was composed with reference to the *G4 Sustainability Reporting Guidelines* of the Global Reporting Initiative, with a focus on items with the greatest materiality for the businesses of the Cosmo Oil Group and stakeholders. Environmental performance data was calculated by referencing the *Environmental Reporting Guidelines 2012* published by Japan's Ministry of the Environment.

## Cosmo Oil Group Corporate Report 2015 and the Website

The Cosmo Oil Group publishes this report in two editions, with the aim of reaching out to as many stakeholders as possible: a printed version edited for ease of reading and comprehension, and a Web version with additional detailed data. Please visit the Cosmo Oil website to read the Web version of this report.

CSR website [www.cosmo-oil.co.jp/eng/csr/](http://www.cosmo-oil.co.jp/eng/csr/)

## Period Covered

April 1, 2014 to March 31, 2015 (including some reporting on fiscal 2015)

## Report Boundary

This report includes information on the 24 Cosmo Oil Group companies covered by the CSR Initiative Policy, which are indicated by an asterisk in the list on pages 5–6. Data, however, that pertains only to Cosmo Oil or only to certain companies is footnoted to indicate this.

The Sakaide Refinery ceased refining operations and was reopened as the Sakaide Distribution Terminal in fiscal 2014.

## Month of Issue

September 2015

Next issue (tentative): October 2016 (previous issue was in November 2014; report issued annually)

## Third Party Assured Data

Check mark  indicates that a third party, KPMG AZSA Sustainability Co., Ltd., has provided assurance for the reliability of the data.

## Inquiries

CSR Management Department, Corporate Risk Management Unit, Cosmo Oil Co., Ltd.

Email: [cosmo\\_csr@cosmo-oil.co.jp](mailto:cosmo_csr@cosmo-oil.co.jp)

We welcome any feedback you may have regarding this report or the social responsibility initiatives of the Cosmo Oil Group.

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